Questions and Answers

LIQUID OXYGEN SUPPLY
Green River Filtration Facility, Cowlitz Trout Hatchery, and Central Wastewater Treatment Plant
RFP Specification No. TW23-0230F

All interested parties had the opportunity to submit questions in writing by email to Brandon Snow, Senior Buyer, by November 6, 2023. The answers to the questions received are provided below and posted to the City’s website at www.TacomaPurchasing.org. Navigate to Current Contracting Opportunities / Supplies Solicitations, and then click Questions and Answers for this Specification. This information IS NOT considered an addendum. Respondents should consider this information when submitting their proposals.

Question 1: Our legal won’t sign customer contracts, would you be willing to sign an Air Products Contract?

Answer 1: You are free to state exceptions to any part of the specifications. The City will be the sole judge of whether stated exceptions are acceptable and determination of acceptability of specific contract documents would be made during evaluation of responses and/or subsequent contract negotiations.

Question 2: Insurance. We cover General, Auto, and Workmans. We do not cover: Employers’ Liability Insurance, Excess or Umbrella Liability Insurance, Pollution Liability Insurance, Additional Insured

Answer 2: The insurance requirements were developed with our risk team following assessment of the scope of work. You are free to state exceptions to any part of the specifications. The City will be the sole judge of whether stated exceptions are acceptable and determination of the necessity of the stated coverages will be made during evaluation.

Question 3: It appears the RFP Specification Document was updated today…is it possible to tell us whenever an update is done, where the change was made so we don’t have to reread through 41 pages to find?

Answer 3: Registering for the Bid Holder’s List at tacomapurchasing.org will ensure your company is notified of any changes made to the specifications or associated documents.

Note that there were no changes made within the specification on October 27. The update was provided to the revised link to the Request for Proposals.

Question 4: It appears bid winners were posted publicly in years past. If so, can you share that information? Do the posts include winning price?

Answer 4: Please see the attached bid tabulation for the existing 5-year contracts, which were advertised in 2018. Linde, Inc. holds the existing contracts.
Questions and Answers

Question 5: I noticed [the supplement to the City’s Standard Terms and Conditions that was part of the 2018 specification] was not included in this year's bid. Can you please confirm if these agreed upon changes will be written in as part of the bid or should we include them in our bid response?

Answer 5: Please include any requested exceptions within your submitted proposal.

As previously stated, you are free to state exceptions to any part of the specifications. The City will be the sole judge of whether stated exceptions are acceptable and determination of acceptability of specific contract documents would be made during evaluation of responses and/or subsequent contract negotiations.
**BID NO:** WQ18-0371F  
**OPENING DATE:** October 23, 2018

### TABULATION OF BIDS

<table>
<thead>
<tr>
<th>QUANTITY</th>
<th>LOCATION</th>
<th>VENDOR</th>
<th>DESCRIPTION</th>
<th>ESTIMATED DELIVERY</th>
<th>TERMS</th>
<th>MWBE</th>
</tr>
</thead>
<tbody>
<tr>
<td>150000  G</td>
<td>Allentown, PA</td>
<td>Air Products and Chemicals, Inc.</td>
<td>1A - Liquid Oxygen delivered to the Green River Filtration Facility</td>
<td>$0.3728</td>
<td>$55,920.00</td>
<td>$0.36820</td>
</tr>
<tr>
<td>40 HR</td>
<td></td>
<td></td>
<td>2A - Labor rate for as-needed onsite technical service</td>
<td>$165.00</td>
<td>$6,600.00</td>
<td>$150.00</td>
</tr>
</tbody>
</table>

### Schedule B - Tacoma Power Cowlitz Trout Hatchery

<table>
<thead>
<tr>
<th>QUANTITY</th>
<th>LOCATION</th>
<th>VENDOR</th>
<th>DESCRIPTION</th>
<th>ESTIMATED DELIVERY</th>
<th>TERMS</th>
<th>MWBE</th>
</tr>
</thead>
<tbody>
<tr>
<td>75000  G</td>
<td>Burr Ridge, IL</td>
<td>Praxair, Inc.</td>
<td>1B - Liquid Oxygen delivered to the Cowlitz Trout Hatchery</td>
<td>$0.3728</td>
<td>$27,960.00</td>
<td>$0.36820</td>
</tr>
<tr>
<td>40 HR</td>
<td></td>
<td></td>
<td>2B - Labor rate for as-needed onsite technical service</td>
<td>$165.00</td>
<td>$6,600.00</td>
<td>$150.00</td>
</tr>
<tr>
<td>1 LS</td>
<td></td>
<td></td>
<td>3B - Parts and materials as-needed</td>
<td>$5,000.00</td>
<td>$5,000.00</td>
<td>$5,000.00</td>
</tr>
</tbody>
</table>

### Schedule C - Environmental Services Central Wastewater Treatment Plant

<table>
<thead>
<tr>
<th>QUANTITY</th>
<th>LOCATION</th>
<th>VENDOR</th>
<th>DESCRIPTION</th>
<th>ESTIMATED DELIVERY</th>
<th>TERMS</th>
<th>MWBE</th>
</tr>
</thead>
<tbody>
<tr>
<td>260000  G</td>
<td>Allentown, PA</td>
<td>Air Products and Chemicals, Inc.</td>
<td>1C - Liquid Oxygen delivered to the Central Wastewater Treatment Plant</td>
<td>$0.3728</td>
<td>$96,928.00</td>
<td>$0.36820</td>
</tr>
<tr>
<td>40 HR</td>
<td></td>
<td></td>
<td>2C - Labor rate for as-needed onsite technical service</td>
<td>$165.00</td>
<td>$6,600.00</td>
<td>$150.00</td>
</tr>
</tbody>
</table>

---

**SU TOTAL THIS PAGE:** $205,608.00  
**SU TOTAL PRIOR PAGES:** $0.00  
**SU TOTAL:** $205,608.00  
**TERMS:** 0.0% $0.00  
**TAX:** 0.0% $0.00  
**ACTUAL NET PRICE:** #VALUE!  

*Sales tax will be applied to all orders, but is not shown here because it is different for all schedules.*

---

**BID TABULATION PROCESSING DATE:** 10/23/2018