



# Setting a New Standard for Economic Inclusion for District Businesses and Workers in the Construction of the New Nationals Ballpark

A Report to the DC Sports & Entertainment Commission  
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Submitted by



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## Executive Summary

The following business and economic development report measures the District Government's mandated procurement and workforce programs for Certified Business Enterprises (CBE), formerly known as Local, Small, and Disadvantaged Business Enterprises (LSDBE) and District residents in the design and construction of the Nationals Ballpark. The final report measures results in the following areas:

- LSDBE participation in the design and construction of the ballpark including total dollars spent with LSDBE firms by each discipline in the design phase and each division in the construction phase.
- The total numbers of apprenticeships and new hires.
- The total numbers of District residents hired under the Department of Employment Services First Source Agreement.
- The total number of DC resident apprentices hired during construction.
- The total number of hours worked by the DC resident apprentices.

Detailed results of the LSDBE and workforce participation are contained in this report. The verifiable data cited in these reports was provided by Clark/Hunt/Smoot, a Joint Venture, Design Build Contractor. For LSDBE involvement, the payment amounts include executed contracts and purchase orders with LSDBEs and final payments to LSDBEs as verified through internal accounting reports of direct payments issued to prime subcontractors and vendors. Lower tier subcontractor payments were verified in writing by the prime subcontractors and in some instances, by notarized confirmations of payment by lower tier subcontractors. The workforce data was derived from Certified Payroll Reports and First Source Compliance Reports submitted by subcontractors.

Here is a summary of the results.

1. LSDBE Participation: Of the \$396M baseline value of the work, \$205M was paid to LSDBE firms for **51.87%** LSDBE participation.
2. DC Workforce Participation: Of all hours worked on the project, **34%** of the hours were performed by DC residents.
  - a. New Hires: Of the 1,963 new workers hired for the construction project, 991 of the new hires were DC residents for **50.5%**.
  - b. New Apprentices: **85.2%** of the new apprentices at the construction project were DC residents.
  - c. Apprentice to Journeyman Ratio: **19%** of the hours performed on the project were attributed to apprentices.
  - d. Hours Worked by DC Journeyman: **26%** of the hours performed by journey workers were attributed to DC residents.

- e. Hours Worked by DC Apprentices: **69%** of the hours performed by apprentices were attributed to DC residents.

The unprecedented levels of local business and workforce participation experienced during the construction of the Nationals Ballpark can be attributed to numerous factors. First, there were clearly defined participation goals by the Mayor and Council of the District of Columbia that established contractual compliance at all levels of the design build project from the design phase through project completion. The Council increased the required CBE participation from the usual 35% to 50%. In the area of workforce participation, the Project Labor Agreement (PLA) expanded the usual First Source requirements for District resident participation on any construction project. The PLA signed by former Mayor Anthony Williams required that District residents (a) perform 50% of all journey worker and apprentice hours and (b) represent 100% of all new apprentices hired for the construction of the ballpark.

Then, there was strong leadership from the DC Sports and Entertainment Commission (DCSEC) to ensure compliance. The leadership of DCSEC, including then Chairman Mark Tuhoey, and former CEO Allen Lew, established contractual sanctions and incentives for compliance by the Design Build Contractor, Clark/Hunt/Smoot (C/H/S). The incentives included a financial bonus for achieving the participation requirements. Beyond incentives, however, there was the strong and constant presence of Courtland Cox, DCSEC's Director of LSDBE Development, to make sure that commitments to local businesses and residents were fulfilled by subcontractors and vendors alike; that promises made became promises kept. Changes in leadership at DCSEC, with Mathew Cutts as Chairman and Greg O'Dell and Erik Moses as Executive Directors, did not diminish the commitment to achieving the aggressive participation goals for the project.

Throughout the construction project, there was a high degree of cooperation between the DCSEC and its Design Build contractor. Clark/Hunt/Smoot dedicated a team of experienced professionals full-time to the CBE and workforce participation programs. Under the leadership of Gregory Colevas from Clark Construction and Mark Cain from Smoot Construction who provided executive management on behalf of the joint venture; the team consisted of:

1. Chrystal Stowe from Smoot who chaired the internal working group that focused on CBE and workforce participation;
2. Tom Kenton from Clark Construction who managed CBE participation during procurement and represented the joint venture on the PLA Task Force;
3. Wesley Stith of Clark Construction who was responsible for involving CBEs in the early bid packages;
4. Alice Patterson, formerly of Clark Construction, who was instrumental in recruiting certified businesses and DC residents for the project; and,
5. Spencer Fisher, formerly with Regional Contracting Services, who was responsible for tracking the dollars awarded to LSDBEs and the hours worked by District residents.

In addition, Matt Haas and Margaret Lucey from Clark Construction contributed to the success of the CBE and Workforce programs by ensuring that subcontractors complied with contractual commitments for inclusion.

The team met monthly, and sometimes weekly, with staff members from the Sports Commission, Department of Small and Local Business Development, and Department of Employment Services to review progress towards achieving the aggressive local business and workforce objectives. Issues were discussed openly and resolutions were developed with consensus. Both the transparency of the process and the constant flow of communications contributed to the successful outcome with more than \$200 million being paid to certified businesses for building the ballpark and with 50% of the new construction workers at the ballpark being District residents.

The Clark/Hunt/Smoot team worked closely with a group of stakeholders from the public and non-profit sectors that was instrumental in making CBE and workforce participation a success. Stakeholders included Councilmember Kwame Brown, Chair of the Economic Development Committee of the Council of the District of Columbia; Erik Moses, then Director of the Department of Small and Local Business Development (DSLBD) and Kimberly Smith, Business Development Specialist with DSLBD; Susan Gilbert, Carlton Morrison and Lewis Brown of the Department of Employment Services; and representatives of Workforce Development Organizations such as DC Appleseed, Goodwill Industries, Earth Conservation Corps, Covenant House and others. The group held monthly meetings with Clark/Hunt/Smoot to make sure that economic inclusion by District businesses and workers remained a high priority from demolition through ballpark completion.

As a result of these efforts, the DC Workforce Participation program achieved significant results for new hires and new apprentices under the District's First Source Agreement. However, there were some challenges in meeting requirements of the Project Labor Agreement (PLA). For instance, the PLA required that 100% of the new apprentices must be DC residents; First Source has a 50% requirement. Despite the conflicting requirements, most subcontractors made good faith efforts to comply with the workforce goals.

1. Most subcontractors of all tiers followed the prescribed hiring procedures for requesting DC apprentices and journey workers from the unions first and then the Department of Employment Services (DOES). Some subcontractors encountered, however, insufficient numbers of journey workers and apprentices residing in the District of Columbia to meet their labor requirements.
2. Because the recruiting and hiring process was directed towards the trade unions and DOES, there was limited involvement by subcontractors with local workforce development organizations, a traditional source of local workers. Some organizations made referrals of DC residents for apprenticeships resulting in limited placements, but more communication and coordination was needed between the workforce organizations and the trade unions regarding journey workers.

3. Limited availability of journey level District workers for the ballpark project was exacerbated by competition in the region for skilled construction workers at other major construction projects such as the Wilson Bridge and National Harbor projects.
4. The workforce goals were aggressive and set high without real data on the construction workforce available in the District. During construction, many subcontractors were frustrated by the lack of sufficient journey workers residing in the District of Columbia to fulfill the workforce goals. The shortage of DC-resident workers was most evident in the licensed trades such as electric, sheet metal, and steel.

Workforce data from the ballpark submitted to the Department of Employment Services presents a strong case for developing a local construction workforce as soon as possible if adequate skilled manpower is to be available for future major construction and development projects in the District.

There are many lessons to be learned regarding local business and workforce participation from the ballpark construction project, but it is important to place the lessons within the context of the overall program objective.

The Ballpark LSDBE program was the first effort by the District to measure and quantify participation on a trade by trade basis. This approach provided clear evidence rather than anecdotal information about wide disparities in the size, scope and scale of certified businesses in such trades as steel erection, concrete and foundations, mechanical and electrical, trades which represented the highest contract values for the ballpark project. Through joint ventures, mentoring relationships and other strategic partnerships, some progress was made in these under-represented trades, but much more needs to be done to expand capacity of local businesses.

In addition, the ballpark was the first attempt by the District to require that District residents work a significant number of the hours on a public project. This was a major expansion of the First Source program beyond simply counting the number of workers on the project. Although these requirements proved to be particularly challenging, it was a worthwhile attempt at bridging the historic disproportion that exists between hours worked and wages earned by DC residents.

This report summarizes information gathered from numerous reports including the LSDBE Final Report, DOES Compliance Final Report, and DC Resident Hours Worked Report. Copies of these reports may be found in the Appendix section.

## **LSDBE Participation Summary**

The Ballpark Omnibus Act requires that at least 50% of each major phase of development and construction of the ballpark shall go to local, small disadvantaged business enterprises (LSDBEs). Based on the total payments received by certified businesses, the Ballpark Project achieved 51.87% LSDBE participation. The final results are summarized below. A detailed report may be found in Appendix 1.

<b>Anticipated Ballpark Construction Cost:</b>	<b>\$396,181,138</b>
<b>Anticipated LSDBE Participation:</b>	<b>\$198,090,569</b>
<b>LSDBE Goal:</b>	<b>50%</b>

<b>Total Dollars Paid to LSDBEs as of 9/18/08</b>	<b>\$202,157,528</b>
<b>Due to LSDBEs at Final Payment</b>	<b>\$ 3,356,270</b>

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<b>TOTAL</b>	<b>\$205,513,798</b>
	<b>51.87%</b>

Nearly 100 LSDBE firms, including four joint ventures, provided vital services to the construction of the ballpark.

A.V. Smoot LLC AMT Anderson/Urban Services, JV Answer Staffing Services Inc. Apartment Zero Arent Fox Kitner, LLP Atlas Manufacturing, Inc. Atlas Manufacturing/S&R JV Bennu Enterprises Blueboy Blue Printing Inc. Bowie Gridley Capital Carpet & Furniture Capitol Hill Cleaning CC Johnson Century General City General Columbia Woodworking, Inc. Configuration	Construction Management & Technology Continental Associates Continental Construction Crane Rental Company CTI / DC Curtis Equipment Delon Hampton & Associates Devroux & Purnell DH Lloyd & Associates District Chronical District Safety Products Dixon's Pest Control DocSav Industries Dozier Technologies Dynamic Concepts Ejays Environmental Services Events By Worrell
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F & L Construction  
F & L/Wrecking Corporation  
Focus Contracting, LLC  
Ft. Myer Construction  
G & C Service & Supply Co  
Gallihier & Hughley  
Garcia's Handyman Services  
Gelberg Signs  
Harriott Contracting  
Harriott-Thompson Enterprises  
Heritage Technology  
Hurricane Construction  
Ideal Electric  
Imagine Photography  
J & T Construction  
JCMCS  
Jordan Springs  
JVP Engineers  
KTLH Engineers  
Kalos  
Kappatal Konceptions  
Ladder & Things  
Lakota/NCF  
M&M Appliances  
Mahogany Inc.  
Maryn Consulting  
Maurice Electrical  
MB Staffing Services LLC  
MDM Office Systems, Inc.  
Metropolitan Fire Sprinkler  
Molecular Systems Inc.

Mr. Carpet Cleaner & General  
Maintenance  
MVP Service  
NVS Construction  
O'Donnell Construction  
Parkinson Construction Company  
Peter Liu Associates  
Polysonics  
Prince Construction Co.  
RBK Landscaping  
Regional Contracting Services  
ReStl Engineering  
Roberson Design  
Rodgers Brothers Service  
Service Max  
Session Law Firm, P.C.  
Sim-G Technologies  
Standard Office Supplies  
Star Office Supplies  
The Embroidery Store  
The Glynn Group  
Thomas L. Brown  
Titus, LLC  
Trinity Elevator  
Trusted Solutions Group  
TSC/TE/JV (Truland-Titus JV)  
Union Waterproofing  
United General Contractors Inc.  
Utlely Mechanical LLC  
W.S. Jenks  
Warfield & Sanford



The firms listed above are located in every ward in the District of Columbia; however, the majority of the participation based on contract values was in Ward 5. The participation by ward is summarized below; details may be found in the report contained in Appendix 2.

<b>WARD</b>	<b>TOTAL CONTRACT VALUES</b>
<b>1</b>	<b>\$7.6M</b>
<b>2</b>	<b>\$13.6M</b>
<b>3</b>	<b>\$8.3M</b>
<b>4</b>	<b>\$31.5M</b>
<b>5</b>	<b>\$75.6M</b>
<b>6</b>	<b>\$22.8M</b>
<b>7</b>	<b>\$1.1M</b>
<b>8</b>	<b>\$44.7M</b>
<b>TOTAL</b>	<b>\$205.5M</b>

## DC Resident Employment Summary

The Ballpark Project set new standards for participation by District residents in the employment opportunities associated with designing and building a major league ballpark; standards that extended over and above the traditional requirements of First Source. A Project Labor Agreement (PLA) negotiated by DC government and the labor unions was designed to enhance the employment and apprenticeship opportunities for District residents and the PLA set ambitious goals for local workforce participation. All subcontractors, regardless of tier, were required to make good faith effort to achieve the following workforce goals:

- 51% of all new hires must be DC residents per the Department of Employment Services First Source Agreement.
- 25% of all hours worked must be worked by apprentices per the 3:1 ratio of journeymen to apprentices requirement of Department of Employment Services First Source Agreement.
- 100% of all newly hired apprentices must be DC residents per the Project Labor Agreement.
- 50% of all journey level hours must be worked by DC residents per the Project Labor Agreement
- 50% of all apprentice hours must be worked by DC residents per the Project Labor Agreement.

The results for local workforce participation are summarized below; details may be found in Appendix 3.

<b>Total New Hires:</b>	<b>1,963</b>
<b>Total DC Resident New Hires:</b>	<b>991</b>
<b>Goal: 51%</b>	<b>Achieved: 50.5%</b>

<b>Total Hours Worked:</b>	<b>2,171,782</b>
<b>Total Hours Worked by Apprentices:</b>	<b>407,001</b>
<b>Goal: 3:1 (25% of the hours)</b>	<b>Achieved: 19%</b>

<b>Total New Apprentices:</b>	<b>418</b>
<b>Number of DC Resident New Apprentices:</b>	<b>356</b>
<b>Goal: 100%</b>	<b>Achieved: 85.2%</b>

<b>Total Journey Level Hours:</b>	<b>1,764,781</b>
<b>Total Hours Worked by DC Journeymen:</b>	<b>456,330</b>
<b>Goal: 50%</b>	<b>Achieved: 26%</b>

<b>Total Apprentice Level Hours:</b>	<b>407,001</b>
<b>Total Hours Worked by DC Apprentices:</b>	<b>279,923</b>
<b>Goal: 50%</b>	<b>Achieved: 69%</b>

## APPENDIX



### Setting a New Standard for Economic Inclusion for District Businesses and Workers in the Construction of the New Nationals Ballpark

## APPENDIX #1: LSDBE Final Report

Prime Contractors	LSDBE Subcontractors / Vendors / Suppliers	Description of Work	Actual Amount Paid To LSDBE Vendors To Date	Actual Amount Paid to LSDBE Subcontractor To Date	Payment Due on Final LSDBE Contract
Clark/Hunt/Smoot, JV	Blueboy Blue Printing Inc.	Blueprinting	\$ 125,496		
Clark/Hunt/Smoot, JV	Continental Associates	Event Planner	\$ 6,808		
Clark/Hunt/Smoot, JV	Garcia's Handyman Services	Jobsite Office Buildout	\$ 25,712		
Clark/Hunt/Smoot, JV	Standard Office Supplies	Office Supplies/Furniture	\$ 69,802		
Clark/Hunt/Smoot, JV	The Embroidery Store	Logo Tee Shirts	\$ 1,986		
Clark/Hunt/Smoot, JV	District Chronical	Newspaper Ads	\$ 950		
Clark/Hunt/Smoot, JV	Titus,LLC	Electrical Jobsite Office	\$ 20,067		
Clark/Hunt/Smoot, JV	Gallihier & Hughley	Lumber	\$ 1,570		
Clark/Hunt/Smoot, JV	Arent,Fox, Kintner,Plotkin	Legal Support	\$ 58,543		
Clark/Hunt/Smoot, JV	Capital Carpet & Furniture	Furnishings	\$ 6,000		
Clark/Hunt/Smoot, JV	MB Staffing Services LLC	Labor Support	\$ 2,257		
Clark/Hunt/Smoot, JV	Answer Staffing Services Inc.	Labor Support	\$ 1,214		
Clark/Hunt/Smoot, JV	F & L Construction	Dumpsters	\$ 495,792		
Clark/Hunt/Smoot, JV	Crane Rental	Foundation	\$ 4,715		
Clark/Hunt/Smoot, JV	Ejays Environmental Services	Portable Sani Johns	\$ 8,223		
Clark/Hunt/Smoot, JV	DocSav Industries	Misc. Supplies	\$ 644		
Clark/Hunt/Smoot, JV	Bennu Enterprises	Videotaping	\$ 577		
Clark/Hunt/Smoot, JV	Imagine Photography	Jobsite Photos		\$ 19,740	\$ -
Clark/Hunt/Smoot, JV	Regional Contracting Services	Carpentry	\$ 360,031		
Clark/Hunt/Smoot, JV	Regional Contracting Services	Board up Adjacent Properties		\$ 49,996	\$ -
Clark/Hunt/Smoot, JV	DH Lloyd & Associates	Pay Without Delay Program		\$ 5,950	\$ -
Clark/Hunt/Smoot, JV	Session Law Firm, P.C.	Legal Support	\$ 45,000		

Clark/Hunt/Smoot, JV	Dixon's Pest Control	Pest Control		\$ 18,500	\$ -
Clark/Hunt/Smoot, JV	Events By Worrell	Groundbreaking Event Planner	\$ 67,740		
Clark/Hunt/Smoot, JV	Roberson Design	Newsletter (layout & printing)	\$ 4,835		
Clark/Hunt/Smoot, JV	W.S. Jenks	Temporary Fence		\$ 35,683	\$ 10,241
Clark/Hunt/Smoot, JV	W.S. Jenks	Misc Work	\$ 16,303		
Clark/Hunt/Smoot, JV	Ft. Myer Construction	Temporary Electric		\$ 91,320	\$ -
Clark/Hunt/Smoot, JV	District Safety Products	Safety Supplies	\$ 1,252		
Clark/Hunt/Smoot, JV	Atlas Manufacturing, Inc.	Precast Embed		\$ 4,100	\$ 36,786
Clark/Hunt/Smoot, JV	Atlas Manufacturing, Inc.	Misc Work	\$ 87,618		
Clark/Hunt/Smoot, JV	Blueboy Blue Printing Inc.	Printing Service	\$ 6,149		
Clark/Hunt/Smoot, JV	K.T.L.H.	Engineers & Inspectors	\$ 41,285		
Clark/Hunt/Smoot, JV	Standard Office Supplies	Office Supplies/Furniture	\$ 2,710		
Clark/Hunt/Smoot, JV	Configuration	Services	\$ 2,642		
Clark/Hunt/Smoot, JV	Rodgers Brothers Service	Maintenance	\$ 23		
Clark/Hunt/Smoot, JV	MVP Service	Security Consultant	\$ 308,014		
<b>Hanson Associates</b>	None	<b>Precast Embed Consultants</b>			
<b>Greenhorn &amp; O'Mara</b>	None	<b>Surveying</b>			
Greenhorn & O'Mara	AMT (Surveying)	Surveying		\$ 4,804	\$ -
<b>Greenhorne &amp; O'Mara (N. Garage)</b>	None	<b>Topographic Survey</b>			
<b>HOK/Devroux &amp; Purnell, JV</b>		<b>Architectural Services</b>			
HOK/Devroux & Purnell, JV	Devroux & Purnell	Architectural Services		\$ 3,694,273	\$ -
HOK/Devroux & Purnell, JV	Polysonics	A/V & Sound Control		\$ 194,476	\$ -
HOK/Devroux & Purnell, JV	Delon Hampton (civil)	Civil Design		\$ 1,125,445	\$ -
HOK/Devroux & Purnell, JV	Thomas L. Brown (geotech)	Geotech Analysis		\$ 85,435	\$ -
HOK/Devroux & Purnell, JV	Bowie Gridley (graphic design)	Graphics Design		\$ 883,056	\$ -

HOK/Devroux & Purnell, JV	Peter Liu Assoc. (landscape design)	Landscape Design		\$ 184,880	\$ -
HOK/Devroux & Purnell, JV	ME/JVP/SimG JV Engineers (MEP Design)	MEP Design		\$ 3,652,540	\$ -
HOK/Devroux & Purnell, JV	ReStl Engineering (structural)	Structural Design		\$ 3,581,524	\$ -
HOK/Devroux & Purnell, JV	AMT (Surveying)	Surveying Consultants		\$ 100,191	\$ -
HOK/Devroux & Purnell, JV	Blueboy Blueprinting	Printing Service		\$ 9,246	\$ -
<b>Desman (N. Garage)</b>		<b>Garage Architect</b>			
Desman	Delon Hampton & Associates	Architectural Services		\$ 57,675	\$ -
<b>Dero Bikes</b>		<b>Bicycle Racks</b>			
<b>Bunting Graphics</b>		<b>Decorative Pylons</b>			
<b>Schnabel Engineering</b>		<b>Testing/Site Monitor</b>			
Schnabel Engineering	JCMCS			\$ 24,131	\$ -
Schnabel Engineering	CC Johnson			\$ 31,132	\$ -
<b>Horne Engineering</b>		<b>Consultant</b>			
<b>F &amp; L/Wrecking Corporation</b>	F & L/Wrecking Corporation	<b>Demolition</b>		\$ 2,180,532	\$ -
<b>Anderson/Urban Services, JV</b>	Anderson/Urban Services, JV	<b>Excavation</b>		\$ 24,446,183	\$ -
<b>Fort Myer</b>	Fort Myer	<b>Deep Drainage System</b>		\$ 7,226,761	\$ -
<b>Fort Myer (N. Garage)</b>	Fort Myer	<b>Sandfilter for Garage</b>		\$ 113,545	\$ 12,616
<b>Clark Foundations, LLC</b>		<b>Pile Foundations / Sheeting</b>			
Clark Foundations, LLC	J & T Construction	Concrete Piles		\$ 2,207,420	\$ -
Clark Foundations, LLC	Galliher & Hughley	Lumber, Plywood		\$ 318	\$ -
Clark Foundations, LLC	Crane Rental	Equipment		\$ 295,957	\$ -
Clark Foundations, LLC	Atlas Manufacturing	Precast Embeds		\$ 9,782	\$ -

Clark Foundations, LLC	Bennu Enterprise, Inc.	Videotaping		\$ 885	\$ -
Clark Foundations, LLC	G & C Service & Supply Co	Equipment Rental		\$ 7,259	\$ -
Clark Foundations, LLC	DocSav Industries	Supplies		\$ 60,177	\$ -
Clark Foundations, LLC	W. S. Jenks	Building Supplies		\$ 2,408	\$ -
<b>John Vitale (N. Garage)</b>		<b>Site Utilities-Sand Filter</b>			
John Vitale	Hurricane Construction	Sanitary Lines, Storm Drain		\$ 43,612	\$ -
John Vitale	Kalos	Sand Filter Materials		\$ 200,861	\$ -
John Vitale	DocSav	Materials			
<b>Clark Foundations, LLC (N.Garage)</b>		<b>Piles &amp; Sheeting &amp; Shoring</b>			
Clark Foundations, LLC	J&T Construction			\$ 713,085	\$ -
Clark Foundations, LLC	G & C Service & Supply Co			\$ 174	\$ -
Clark Foundations, LLC	Blueboy Blue Printing Inc.			\$ 4	\$ -
Clark Foundations, LLC	Crane Rental			\$ 79,312	\$ -
<b>Anderson/Urban JV (N.Garage)</b>		<b>Earthwork</b>		\$ 1,309,845	\$ -
<b>McDonnell, Stadium</b>		<b>Landscaping</b>			
McDonnell	F&L Construction			\$ 8,344	\$ -
<b>Clark Concrete, LLC, Stadium</b>		<b>CIP Concrete</b>			
Clark Concrete, LLC,	Prince PO	Furnish & Deliver		\$ 5,384,121	\$ -
Clark Concrete, LLC,	Prince SC	Distribution, Placement, & Install		\$ 3,413,022	\$ -
Clark Concrete, LLC,	CTI / DC (Unit Price PO)	Furnish Ready Mix Concrete		\$ 8,891,386	\$ -
Clark Concrete, LLC,	Crane Rental	Equipment Rental		\$ 670,502	\$ -
Clark Concrete, LLC,	G & C Service & Supply Co	Equipment Rental		\$ 1,439,281	\$ 0
Clark Concrete, LLC,	Hurricane Construction	CIP Aisle Steps		\$ 424,935	\$ 130,532
Clark Concrete, LLC,	Ladder & Things	Finish Formwork Material		\$ 605,762	\$ 12,769
Clark Concrete, LLC,	F&L Construction	CCC Trash Dumpster Removal		\$ 142,751	\$ -



Clark Concrete, LLC,	Blueboy Blue Printing Inc.	Blueprinting		\$ 14,400	\$ -
Clark Concrete, LLC,	DocSav	Plywood & Building Supplies		\$ 217,688	\$ -
<b>Clark Concrete, LLC (N. Garage)</b>		<b>CIP Concrete</b>			
<b>Sidley Precast Group</b>		<b>Structural Precast</b>			
Sidley Precast Group	Crane Rental	Equipment Rental		\$ 396,143	\$ -
Sidley Precast Group	Atlas Manufacturing, Inc.	Stud Work		\$ 13,118	\$ -
Sidley Precast Group	NVS Construction	Caulking Expansion Joints		\$ 962,580	\$ -
Sidley Precast Group	Kappatal Konceptions	Transportation		\$ 489,454	\$ -
<b>Shockey Precast (N. Garage)</b>		<b>Garage Structural Precast</b>			
Shockey Precast	Trusted Solutions Group			\$ 3,813,662	\$ -
<b>Universal Concrete Products</b>		<b>Architectural Precast</b>			
Universal Concrete Products	Atlas Manufacturing/S&R JV	Precast Erector		\$ 1,216,810	\$ 136,375
Universal Concrete Products	Regional Contracting Services	Caulking of Precast		\$ 132,449	\$ 6,971
<b>Parkinson Construction Co. Inc.</b>		<b>Masonry</b>		\$ 10,611,025	\$ 558,474
<b>Parkinson Construction Co. (N. Garage)</b>		<b>Masonry</b>		\$ 510,534	\$ 56,726
<b>Rugo Stone</b>		<b>Masonry</b>			
<b>Banker Steel</b>		<b>Structural Steel</b>			
Banker Steel	DocSav	Supply Structural Steel		\$ 5,123,577	\$ -
Banker Steel	Atlas Manufacturing, Inc.	Furnish & Install Metal Deck		\$ 601,635	\$ -
Banker Steel	Glynn Group	Field Paint Structural Steel		\$ 920,527	\$ -
Banker Steel	Crane Rental	Cranes, Etc.		\$ 137,772	\$ -
<b>Bosworth Erectors</b>		<b>Structural Steel</b>			
Bosworth Erectors	Crane Rental Co.	Equipment Rental		\$ 37,844	\$ -
Bosworth Erectors	Star Office Supplies	Office Supplies		\$ 51	\$ -

Bosworth Erectors	Jordan Springs	Drinking Water		\$ 268	\$ -
<b>AIW, Inc.</b>		<b>Subroof/Metal Stairs</b>			
AIW, Inc.	Continental Construction	Material Supply & Labor		\$ 3,867,460	\$ -
	To Be Determined				
<b>Staging Concepts</b>		<b>Handrails</b>			
Staging Concepts	Regional Contracting	Insulation		\$ 2,410,694	\$ -
Staging Concepts	Harriott Contracting	Insulation		\$ 47,665	\$ -
<b>Continental Construction, Inc. (N. Garage)</b>	Continental Construction, Inc.	<b>Misc. Metals</b>		\$ 327,260	\$ 90,734
<b>Mahogany Inc.</b>	Mahogany Inc.	<b>Millwork/RC/Stone</b>		\$ 4,730,475	\$ 274,987
<b>Crown Corr</b>		<b>Metal Panels</b>			
Crown Corr	DocSav	Metal Panels		\$ 265,802	\$ -
Crown Corr	DocSav	Water Barrier		\$ 65,874	\$ -
Crown Corr	DocSav	Fasteners & Sealant		\$ 11,228	\$ -
Crown Corr	DocSav	Equipment Rental		\$ 161,281	\$ -
Crown Corr	DocSav	Change Order Work, Metal Panels		\$ 210,402	\$ -
Crown Corr	Crane Rental	Trucking		\$ 5,381	\$ -
Crown Corr	O'Donnell Construction	Equipment Rental		\$ 25,681	\$ -
<b>Gordon Contractors</b>		<b>Below Grade Waterproofing</b>			
Gordon Contractors	O'Donnell Construction	Below Grade Waterproofing		\$ 1,856,848	\$ -
<b>Gordon Contractors (N. Garage)</b>		<b>Roofing</b>			
<b>MetroDynamic Construction Inc.</b>		<b>Spray Fireproofing</b>			
MetroDynamic Construction Inc.	Molecular Systems Inc.	Material Supply		\$ 188,941	\$ -
<b>Kalkreuth Roofing &amp; Sheet Metal, Inc.</b>		<b>Roofing</b>			
Kalkreuth Roofing & Sheet Metal, Inc.	Union Waterproofing	Labor/Materials Supplier		\$ 860,635	\$ -
Kalkreuth Roofing & Sheet Metal, Inc.	DocSav Industries	Materials Supplier		\$ 364,077	\$ -
	To Be Determined				
<b>ServiceMax Inc</b>		<b>Joint Sealants</b>		\$ 510,795	\$ 56,755
<b>TSI/Exterior Wall Systems</b>		<b>Storefront/Curtainwall</b>			

TSI/Exterior Wall Systems	United General Contractors	Curtainwall		\$ 5,451,789	\$ -
TSI/Exterior Wall Systems	Regional Contracting Services	Caulking		\$ 139,670	\$ -
TSI/Exterior Wall Systems	Crane Rental			\$ 64,420	\$ -
<b>United General Contractors Inc.</b>	United General Contractors Inc.	<b>Misc Glazing</b>		\$ 60,768	\$ 15,381
<b>United General Contractors Inc.</b>	United General Contractors Inc.	<b>Overhead Door &amp; Loading</b>		\$ 584,963	\$ 64,996
<b>United General Contractors Inc. (N. Garage)</b>	United General Contractors Inc.	<b>Coiling Grilles</b>		\$ 51,230	\$ 8,134
<b>Continental Construction, Inc., Stadium</b>	Continental Construction, Inc.	<b>Metal Doors &amp; Frames</b>		\$ 1,743,817	\$ 157,203
<b>Continental Construction, Inc. (N. Garage)</b>	Continental Construction, Inc.	<b>Doors, Frames &amp; Hardware</b>		\$ 5,553	\$ 10,447
<b>Grazzini Brothers</b>		<b>Ceramic Tiles</b>			
Grazzini Brothers	Prince Construction Co.	Supplies		\$ 223,831	\$ -
<b>Lakota/NCF</b>		<b>Flooring</b>		\$ 1,243,018	\$ 211,322
<b>The Glynn Group</b>		<b>Painting &amp; Wall Covering</b>		\$ 2,758,936	\$ 247,582
<b>Extra Clean</b>		<b>Final Cleaning/ Façade &amp; Finishes</b>			
Extra Clean	Focus Contracting LLC.	Final Cleaning		\$ 46,851	\$ -
Extra Clean	Mr. Carpet	Final Cleaning		\$ 5,772	\$ -
Extra Clean	Capitol Hill Cleaning	Final Cleaning		\$ 1,944	\$ -
<b>T&amp;T Building Cleaning Service</b>		<b>Final Cleaning/ Exterior</b>			
<b>A.V. Smoot LLC, (N. Garage)</b>		<b>Painting, Miscellaneous Metal, Doors</b>		\$ 31,178	\$ 5,154
<b>Allstate Striping &amp; Sealing Co.(N. Garage)</b>		<b>Pavement Markings</b>			

<b>Regional Contracting (N. Garage)</b>		<b>Rough Carpentry</b>		\$ 398,825	\$ 44,655
<b>Component Assembly Systems, Inc.</b>		<b>Drywall</b>			
Component Assembly Systems, Inc.	Molecular Systems Inc.	Labor/Materials Supplier		\$ 1,576,704	\$ 17,867
Component Assembly Systems, Inc.	G & C Service & Supply Co	Equipment/Supplies		\$ 1,722,056	\$ -
Component Assembly Systems, Inc.	Regional Contracting Services	Insulation		\$ 329,650	\$ 17,350
Component Assembly Systems, Inc.	Regional Contracting Services	Equipment/Supplies		\$ 494,985	\$ -
Component Assembly Systems, Inc.	NVS Construction	Supply Materials		\$ 102,993	\$ -
<b>Pole Tech</b>		<b>Flagpoles (Supply)</b>			
<b>Century General</b>		<b>Chain Link Fence</b>		\$ 1,634,556	\$ 305,960
<b>Century General (N. Garage)</b>		<b>Ornamental &amp; Chain Link</b>		\$ 214,338	\$ 23,689
<b>Crescent Design Metals</b>		<b>Cladding and Ornamental</b>			
Crescent Design Metals	DocSav	Supply Materials		\$ 73,662	\$ -
<b>Bunting Graphics</b>		<b>Decorative Pylons</b>			
<b>DocSav Industries, Stadium</b>		<b>Metal Lockers</b>		\$ 281,623	\$ -
<b>Regional Contracting, Stadium</b>		<b>Misc Specialties</b>		\$ 301,114	\$ 99,808
<b>JCI Services, Inc.</b>		<b>Food Service Consultant</b>			
<b>Regional Contracting</b>		<b>Athletic Equipment</b>		\$ 248,145	\$ 33,688
<b>FMSG</b>	FF&E Consultant	<b>FF&amp;E Consultant</b>			
<b>FMSG</b>		<b>FF&amp;E</b>			

FMSG	Standard Office Supply	<b>FF&amp;E Installation</b>		\$ 518,450	\$ 42,956
FMSG	MDM Office Systems, Inc.	<b>Installation</b>		\$ 374,318	\$ 79,404
FMSG	M&M Appliance	<b>Appliances</b>		\$ 119,590	\$ -
FMSG	Apartment Zero	<b>Furniture</b>		\$ 399,024	\$ -
FMSG	Columbia Woodworking, Inc.	<b>Furniture</b>		\$ 18,410	\$ -
FMSG	Configuration Inc.	<b>Furniture</b>		\$ 10,222	\$ -
FMSG	Dozier Technologies			\$ 61,169	\$ -
<b>Stafford-Smith, Inc.</b>		<b>Food Service Equipment</b>			
Stafford-Smith, Inc.	Curtis Equipment	Labor/Materials Supplier		\$ 4,432,395	\$ -
<b>WS Jenks</b>		<b>Food Service Carts</b>		\$ 688,000	\$ -
<b>ANC Sports</b>		<b>Scoreboards</b>			
ANC Sports	Maryn Consulting	Electrical Installation		\$ 706,940	\$ -
ANC Sports	Ideal Electric	Electrical Supply		\$ 5,316,874	\$ -
<b>Pro-Bel</b>		<b>Fall Arrest Equip.</b>			
<b>Big Stuff</b>		<b>Trash Chutes</b>			
<b>American Seating</b>		<b>Stadium Seating</b>			
American Seating	Construction Management & Tech	Logistics Support		\$ 108,230	\$ -
American Seating	Harriott-Thompson Enterprises			\$ 1,024,057	\$ -
<b>Awnings Unlimited</b>		<b>Awnings</b>			
<b>The Blind Shop</b>		<b>Window Treatment</b>			
<b>Gelberg Signs, Stadium</b>		<b>Signage/Graphics</b>		\$ 1,309,599	\$ 194,416
<b>Gelberg Signs (N. Garage)</b>		<b>Signage/Graphics</b>		\$ 59,047	\$ 6,561
<b>RBK Landscaping</b>		Playing Field		\$ 1,055,083	\$ 55,531
<b>Kone, Inc., Stadium</b>		<b>Elevators &amp; Escalators</b>			
Kone, Inc.	Trinity Elevator	Elevators		\$ 1,387,551	\$ -
Kone, Inc.	Warfield & Sanford	Wheelchair Lifts		\$ 104,649	\$ -
Kone, Inc.	Crane Rental	Equipment Storage		\$ 25,807	\$ -
<b>Kone, Inc. (N. Garage)</b>		<b>Elevators</b>			

	Trinity Elevator	Elevators		\$ 143,636	\$ -
<b>Mid-Atlantic</b>		<b>Groundwater Collection</b>			
Mid-Atlantic	Crane Rental Company	Rigging and Hoisting		\$ 9,235	\$ -
Mid-Atlantic	Utley Mechanical	Plumbing			
Mid-Atlantic	Titus Electrical	Electrical			
<b>John J. Kirlin</b>		<b>HVAC &amp; Plumbing</b>			
John J. Kirlin	Utley Mechanical	HVAC & Plumbing		\$ 12,453,768	\$ -
John J. Kirlin	Blueboy Blue Printing Inc.			\$ 44,824	\$ -
<b>Utley Mechanical LLC (N. Garage)</b>	Utley Mechanical LLC	<b>Mechanical</b>		\$ 1,125,618	\$ 130,885
<b>S.A. Communale</b>		<b>Fire Protection</b>			
S.A. Communale	Metropolitan Fire Sprinkler	Material Supplier		\$ 2,040,000	\$ -
<b>S.A. Communale (N. Garage)</b>		<b>Fire Sand Pipe</b>			
S.A. Communale (N. Garage)	Metropolitan Fire Sprinkler	Mechanical		\$ 199,882	\$ -
<b>Cellular Specialty, Inc</b>		Distributed Antenna System			
<b>Truland Systems, Inc.</b>		<b>Electrical</b>			
Truland Systems, Inc.	Maurice Electrical	Distribution Apparatus		\$ 2,165,600	\$ -
Truland Systems, Inc.	City General	Sports Lighting		\$ 1,399,467	\$ -
Truland Systems, Inc.	Titus (Temporary Site Electric)	Temporary Service Installation		\$ 785,158	\$ -
Truland Systems, Inc.	Ideal Electrical Supply/Maurice	Lighting Dimming Controls		\$ 3,921,987	\$ -
Truland Systems, Inc.	Ideal Electric Supply	Electrical Materials		\$ 442,037	\$ -
Truland Systems, Inc.	TSC/TE/JV	Distribution Equipment (install)		\$ 14,205,482	\$ -
Truland Systems, Inc.	Blueboy Blue Printing Inc.	Blueprinting		\$ 27,984	\$ -
Truland Systems, Inc.	Fort Myer	Clean-up Services		\$ 118,100	\$ -
<b>Truland Systems, Inc. (N. Garage)</b>		<b>Electrical</b>			
Truland Systems, Inc.	Titus Electrical			\$ 1,489,621	\$ 199,314



## APPENDIX #2: LSDBE Participation by Ward

LSDBE Subcontractors / Vendors / Suppliers	Actual Amount Paid To LSDBE Vendors To Date	Actual Amount Paid to LSDBE Subcontractor To Date	Payment Due on Final LSDBE Contract	Ward	Actual Amount Paid To LSDBE Vendors To Date	Actual Amount Paid to LSDBE Subcontractor To Date	Payment Due on Final LSDBE Contract	Total at Completion
Capital Carpet & Furniture	\$6,000			1				
Capitol Hill Cleaning		\$1,944	\$0	1				
Continental Associates	\$6,808			1				
Continental Construction		\$3,867,460	\$0	1				
Continental Construction, Inc.		\$327,260	\$90,734	1				
Continental Construction, Inc.		\$1,743,817	\$157,203	1				
Continental Construction, Inc.		\$5,553	\$10,447	1				
District Chronical	\$950			1				
Dozier Technologies		\$61,169	\$0	1				
Jordan Springs		\$268	\$0	1				
K.T.L.H (N. Garage)	\$41,285			1				
Kappatal Konceptions		\$489,454	\$0	1				
M&M Appliance		\$119,590	\$0	1				
ServiceMax Inc		\$510,795	\$56,755	1				
Star Office Supplies		\$51	\$0	1				
The Embroidery Store	\$1,986			1				
Thomas L. Brown (geotech)		\$85,435	\$0	1				
Warfield & Sonford		\$104,649	\$0	1				
				<b>TOTAL WARD</b>				
				<b>1</b>	<b>\$57,029</b>	<b>\$7,317,445</b>	<b>\$315,139</b>	<b>\$7,689,613</b>
Answer Staffing Services Inc.	\$1,214			2				
Arent,Fox, Kintner,Plotkin	\$58,543			2				
Bowie Gridley (graphic design)		\$883,056	\$0	2				
Delon Hampton & Associates		\$57,675	\$0	2				
Delon Hampton (civil)		\$1,125,445	\$0	2				
Devroux & Purnell		\$3,694,273	\$0	2				



DH Lloyd & Associates		\$5,950	\$0	2				
Events By Worrell	\$67,740			2				
Focus Contracting LLC.		\$46,851	\$0	2				
Garcia's Handyman Services	\$25,712			2				
Harriott Contracting		\$47,665	\$0	2				
Harriott-Thompson Enterprises		\$1,024,057	\$0	2				
Heritage Technology		\$1,107,833	\$0	2				
JCMCS		\$24,131	\$0	2				
Maryn Consulting		\$706,940	\$0	2				
MB Staffing Services LLC	\$2,257			2				
Peter Liu Assoc. (landscape design)		\$184,880	\$0	2				
ReStl Engineering (structural)		\$3,581,524	\$0	2				
Session Law Firm, P.C.	\$45,000			2				
Union Waterproofing		\$860,635	\$0	2				
				<b>TOTAL WARD 2</b>	<b>\$200,466</b>	<b>\$13,421,913</b>	<b>\$0</b>	<b>\$13,622,397</b>
CC Johnson		\$31,132	\$0	3				
Curtis Equipment		\$4,432,395	\$0	3				
ME/JVP/SimG JV Engineers (MEP Design)		\$3,652,540	\$0	3				
Polysonics		\$194,476	\$0	3				
				<b>TOTAL WARD 3</b>	<b>\$0</b>	<b>\$8,310,543</b>	<b>\$0</b>	<b>\$8,310,543</b>
District Safety Products	\$1,252			4				
Dixon's Pest Control		\$18,500	\$0	4				
DocSav Industries	\$644			4				
DocSav Industries				4				
DocSav Industries		\$217,688	\$0	4				
DocSav Industries		\$5,123,577	\$0	4				
DocSav Industries		\$265,802	\$0	4				
DocSav Industries		\$65,874	\$0	4				
DocSav Industries		\$11,228	\$0	4				
DocSav Industries		\$161,281	\$0	4				
DocSav Industries		\$210,402	\$0	4				
DocSav Industries		\$73,662	\$0	4				
DocSav Industries		\$60,177	\$0	4				
DocSav Industries		\$364,077	\$0	4				
DocSav Industries		\$281,623	\$0	4				

Gallihier & Hughley	\$1,570			4				
Gallihier & Hughley		\$318	\$0	4				
Gelberg Signs (N. Garage)		\$59,047	\$6,561	4				
Gelberg Signs, Stadium		\$1,309,599	\$194,416	4				
Imagine Photography		\$19,740	\$0	4				
J & T Construction		\$2,207,420	\$0	4				
J&T Construction		\$713,085	\$0	4				
Kalos		\$200,861	\$0	4				
MDM Office Systems, Inc.		\$374,318	\$79,404	4				
Metropolitan Fire Sprinkler		\$2,040,000	\$0	4				
Metropolitan Fire Sprinkler		\$199,882	\$0	4				
Standard Office Supplies (N Garage)	\$2,710			4				
Standard Office Supplies	\$69,802			4				
Standard Office Supplies		\$518,450	\$42,956	4				
Titus (Temporary Site Electric)		\$785,158	\$0	4				
Titus Electrical				4				
Titus Electrical		\$1,489,621	\$199,314	4				
Titus Electrical	\$20,067			4				
TSC/TE/JV		\$14,205,482	\$0	4				
				<b>TOTAL WARD</b>				
				<b>4</b>	<b>\$96,045</b>	<b>\$30,958,372</b>	<b>\$522,651</b>	<b>\$31,577,068</b>
A.V. Smoot LLC, (N. Garage)		\$31,178	\$5,154	5				
Century General		\$1,634,556	\$305,960	5				
Century General (N. Garage)		\$214,338	\$23,689	5				
City General		\$1,399,467	\$0	5				
City General		\$1,424,140	\$0	5				
Columbia Woodworking, Inc.		\$18,410	\$0	5				
Configuration Inc.		\$10,222	\$0	5				
Configuration	\$2,642			5				
Construction Management & Tech		\$108,230	\$0	5				
Crane Rental		\$295,957	\$0	5				
Crane Rental		\$79,312	\$0	5				
Crane Rental		\$670,502	\$0	5				
Crane Rental		\$396,143	\$0	5				
Crane Rental		\$137,772	\$0	5				
Crane Rental		\$5,381	\$0	5				
Crane Rental		\$64,420	\$0	5				

Crane Rental		\$25,807	\$0	5			
Crane Rental		\$37,844	\$0	5			
Crane Rental		\$9,235	\$0	5			
Crane Rental	\$4,715			5			
Dynamic Concepts		\$4,670,123	\$0	5			
Fort Myer		\$7,226,761	\$0	5			
Fort Myer		\$113,545	\$12,616	5			
Fort Myer		\$118,100	\$0	5			
Fort Myer		\$91,320	\$0	5			
G & C Service & Supply Co		\$7,259	\$0	5			
G & C Service & Supply Co		\$174	\$0	5			
G & C Service & Supply Co		\$1,439,281	\$0	5			
G & C Service & Supply Co		\$1,722,056	\$0	5			
Ideal Electric		\$5,316,874	\$0	5			
Ideal Electric		\$442,037	\$0	5			
Ideal Electric/ Maurice Electrical		\$3,921,987	\$0	5			
Ideal Electric/ Maurice Electrical		\$5,338	\$0	5			
Maurice Electrical		\$2,165,600	\$0	5			
Maurice Electrical		\$239,025	\$0	5			
MVP Service	\$308,014			5			
O'Donnell Construction		\$25,681	\$0	5			
O'Donnell Construction		\$1,856,848	\$0	5			
Parkinson Construction Co. (N. Garage)		\$510,534	\$56,726	5			
Parkinson Construction Co. Inc.		\$10,611,025	\$558,474	5			
Regional Contracting Services	\$360,031			5			
Regional Contracting Services		\$49,996	\$0	5			
Regional Contracting Services		\$2,410,694	\$0	5			
Regional Contracting Services		\$248,145	\$33,688	5			
Regional Contracting Services (N. Garage)		\$398,825	\$44,655	5			
Regional Contracting Services		\$132,449	\$6,971	5			

Regional Contracting Services		\$139,670	\$0	5				
Regional Contracting Services		\$329,650	\$17,350	5				
Regional Contracting Services		\$494,985	\$0	5				
Regional Contracting Services, Stadium		\$301,114	\$99,808	5				
Rodgers Brothers Service	\$23			5				
Trinity Elevator		\$1,387,551	\$0	5				
Trinity Elevator		\$143,636	\$0	5				
United General Contractors Inc.		\$5,451,789	\$0	5				
United General Contractors Inc.		\$60,768	\$15,381	5				
United General Contractors Inc.		\$584,963	\$64,996	5				
United General Contractors Inc.		\$51,230	\$8,134	5				
Utley Mechanical		\$12,453,768	\$0	5				
Utley Mechanical				5				
Utley Mechanical		\$1,125,618	\$130,885	5				
W.S. Jenks		\$2,408	\$0	5				
W.S. Jenks		\$35,683	\$10,241	5				
W.S. Jenks	\$16,303			5				
W.S. Jenks		\$688,000	\$0	5				
				<b>TOTAL WARD 5</b>	<b>\$691,728</b>	<b>\$73,537,424</b>	<b>\$1,394,728</b>	<b>\$75,623,880</b>
AMT (Surveying)		\$4,804	\$0	6				
AMT (Surveying)		\$100,191	\$0	6				
Apartment Zero		\$399,024	\$0	6				
Blueboy Blue Printing Inc.		\$4	\$0	6				
Blueboy Blue Printing Inc.		\$14,400	\$0	6				
Blueboy Blue Printing Inc.		\$44,824	\$0	6				
Blueboy Blue Printing Inc.		\$27,984	\$0	6				
Blueboy Blue Printing Inc.		\$10,551	\$0	6				
Blueboy Blue Printing Inc.	\$125,496			6				
Blueboy Blue Printing Inc.		\$9,246	\$0	6				
Blueboy Blue Printing Inc.(N. Garage)	\$6,149			6				
CTI / DC (Unit		\$8,891,386	\$0	6				

Price PO)								
Lakota/NCF		\$1,243,018	\$211,322	6				
Mahogany Inc.		\$4,730,475	\$274,987	6				
Molecular Systems Inc.		\$188,941	\$0	6				
Molecular Systems Inc.		\$1,576,704	\$17,867	6				
NVS Construction		\$962,580	\$0	6				
NVS Construction		\$102,993	\$0	6				
Roberson Design	\$4,835			6				
The Glynn Group		\$920,527	\$0	6				
The Glynn Group		\$2,758,936	\$247,582	6				
				<b>TOTAL WARD 6</b>	<b>\$136,480</b>	<b>\$21,986,588</b>	<b>\$751,758</b>	<b>\$22,874,826</b>
Bennu Enterprise, Inc.		\$885	\$0	7				
Bennu Enterprise, Inc.	\$577			7				
RBK Landscaping		\$1,055,083	\$55,531	7				
				<b>TOTAL WARD 7</b>	<b>\$577</b>	<b>\$1,055,968</b>	<b>\$55,531</b>	<b>\$1,112,076</b>
Anderson/Urban JV (N.Garage)		\$1,309,845	\$0	8				
Anderson/Urban Services, JV		\$24,446,183	\$0	8				
Atlas Manufacturing, Inc.		\$9,782	\$0	8				
Atlas Manufacturing, Inc.		\$13,118	\$0	8				
Atlas Manufacturing, Inc.		\$601,635	\$0	8				
Atlas Manufacturing, Inc.		\$4,100	\$36,786	8				
Atlas Manufacturing, Inc.	\$87,618			8				
Atlas Manufacturing/S&R JV		\$1,216,810	\$136,375	8				
Ejays Environmental Services	\$8,223			8				
F&L Construction	\$495,792			8				
F&L/Wrecking Corporation		\$2,180,532	\$0	8				
F&L Construction		\$8,344	\$0	8				
F&L Construction		\$142,751	\$0	8				
Hurricane Construction		\$43,612	\$0	8				
Hurricane Construction		\$424,935	\$130,532	8				
Ladder & Things		\$605,762	\$12,769	8				
Mr. Carpet		\$5,772	\$0	8				
Prince		\$223,831	\$0	8				

Construction Co.								
Prince Construction Co.		\$5,384,121	\$0	8				
Prince Construction Co.		\$3,413,022	\$0	8				
Trusted Solutions Group		\$3,813,662	\$0	8				
				<b>TOTAL WARD 8</b>	<b>\$591,633</b>	<b>\$43,847,817</b>	<b>\$316,462</b>	<b>\$44,755,912</b>

## APPENDIX #3: DOES Compliance Final Report

Number of New Hires DC Residents Cumulative Total to Date	Goal 51% (H / F)	Number of Apprentices from Previous Period	Number of Apprentices Transferred to Work on Project This Period	Number of DC Apprentices Transferred to Work on Project This Period	New Hire Apprentices this Period	Total New Hires Apprentices To Date	DC Resident New Hire Apprentices this Period	DC Resident New Hire Apprentice to Date	Total Apprentice to Date	New Hire Goal 100% Apprentices (Employees) (P / N)
25	89%	22	1	1	0	17	0	17	22	100%
0	0%	0	0	0	0	0	0	0	0	0%
7	47%	4	0	0	0	3	0	2	4	67%
14	67%	4	0	0	0	4	0	4	4	100%
5	71%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
3	75%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
11	100%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
18	90%	5	0	0	0	0	0	0	5	0%
9	50%	7	0	0	0	7	0	5	7	71%
21	51%	10	0	0	0	9	0	7	10	78%
227	64%	100	0	0	0	100	0	97	100	97%
0	0%	0	0	0	0	0	0	0	0	0%
18	90%	14	0	0	0	14	0	13	14	93%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
3	100%	3	0	0	0	1	0	1	3	100%
12	14%	9	0	0	0	9	0	7	9	78%
8	26%	5	0	0	0	1	0	1	5	100%
0	0%	1	0	0	0	0	0	0	1	0%
3	33%	4	0	0	0	3	0	2	4	67%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
1	100%	3	0	0	0	1	0	1	3	100%
4	100%	5	0	0	0	3	0	3	5	100%
0	0%	0	0	0	0	0	0	0	0	0%
8	17%	4	0	0	0	4	0	1	4	25%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%

4	100%	0	0	0	0	0	0	0	0	0%
17	68%	10	0	0	0	8	0	5	10	63%
0	0%	0	0	0	0	0	0	0	0	0%
18	42%	3	0	0	0	0	0	0	3	0%
25	26%	16	0	0	0	16	0	13	16	81%
4	50%	4	0	0	0	1	0	1	4	100%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	11	0	0	0	0	0	0	11	0%
14	100%	10	0	0	0	5	0	5	10	100%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	2	2	0	0	0	0	0	4	0%
0	0%	0	0	0	0	0	0	0	0	0%
9	69%	7	1	0	0	5	0	4	8	80%
2	33%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
10	71%	5	0	0	0	5	0	4	5	80%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	1	0	0	0	0	0	0	1	0%
0	0%	4	0	0	0	0	0	0	4	0%
36	33%	36	0	0	0	27	0	19	36	70%
3	43%	3	0	0	0	1	0	1	3	100%
2	100%	4	0	0	0	2	0	2	4	100%
5	83%	1	0	0	0	1	0	1	1	100%
17	89%	20	0	0	0	5	0	5	20	100%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
2	100%	0	0	0	0	0	0	0	0	0%
4	100%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
4	100%	0	0	0	0	0	0	0	0	0%
1	20%	0	0	0	0	0	0	0	0	0%
28	41%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
2	10%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
2	33%	0	0	0	0	0	0	0	0	0%
4	15%	3	0	0	0	3	0	3	3	100%
6	100%	9	0	0	0	0	0	0	9	0%
0	0%	5	0	0	0	0	0	0	5	0%
0	0%	0	0	0	0	0	0	0	0	0%
9	100%	0	0	0	0	0	0	0	0	0%
2	100%	1	0	0	0	1	0	1	1	100%



2	100%	0	0	0	0	0	0	0	0	0%
11	79%	12	0	0	0	6	0	5	12	83%
0	0%	0	0	0	0	0	0	0	0	0%
0	0%	0	0	0	0	0	0	0	0	0%
22	67%	14	0	0	0	14	0	13	14	93%
39	40%	10	0	0	0	10	0	10	10	100%
5	24%	10	0	0	0	0	0	0	10	0%
4	40%	3	0	0	0	2	0	2	3	100%
11	58%	0	0	0	0	0	0	0	0	0%
10	100%	0	0	0	0	0	0	0	0	0%
0	0%	1	0	0	0	0	0	0	1	0%
0	0%	14	0	0	0	0	0	0	14	0%
0	0%	2	0	0	0	0	0	0	2	0%
0	0%	2	0	0	0	0	0	0	2	0%
0	0%	0	0	0	0	0	0	0	0	0%
33	66%	2	0	0	6	8	5	7	8	88%
44	76%	29	0	0	0	29	0	24	29	83%
6	40%	4	0	0	0	4	0	4	4	100%
11	79%	1	0	0	0	1	0	0	1	0%
5	36%	0	0	0	0	0	0	0	0	0%
0	0%	6	0	0	0	0	0	0	6	0%
13	33%	15	0	0	0	15	0	8	15	53%
11	65%	6	0	0	0	6	0	6	6	100%
0	0%	2	0	0	0	0	0	0	2	0%
0	0%	4	0	0	0	2	0	0	4	0%
6	75%	6	0	0	0	4	0	3	6	75%
0	0%	0	0	0	0	0	0	0	0	0%
7	30%	3	0	0	0	3	0	3	3	100%
21	34%	7	0	0	0	6	0	4	7	67%
1	20%	2	0	0	0	0	0	0	2	0%
11	79%	18	0	0	0	12	0	10	18	83%
17	41%	8	0	0	0	7	0	6	8	86%
6	100%	5	0	0	0	2	0	2	5	100%
48	61%	48	0	0	0	23	0	17	48	74%
0	0%	1	0	0	0	0	0	0	1	0%
0	0%	0	0	0	0	0	0	0	0	0%
20	35%	9	0	0	0	8	0	7	9	88%
<b>991</b>	<b>50.48%</b>	<b>599</b>	<b>4</b>	<b>1</b>	<b>6</b>	<b>418</b>	<b>5</b>	<b>356</b>	<b>608</b>	<b>85.17%</b>

## APPENDIX #4: DC Workforce Hours Final Report

DC RESIDENT HOURS WORKED REPORT FINAL RESULTS					
EMPLOYER	PROJECT TOTAL				
	Total Hours	Total Journeymen	Total DC Journeymen	Total Apprentice	Total DC Apprentice
	-				-
A V Smoot	8,417.50	6,387.00	509.00	2,030.50	1,990.50
Adina, Inc.	3,851.00	2,005.00	0.00	1,846.00	0.00
Advance Specialty Contractors, LLC	18,441.00	16,202.00	1,629.50	2,239.00	1,123.00
AIW Inc.	788.00	579.00	116.00	209.00	96.00
Anderson	10,293.78	8,038.28	1,078.50	2,255.50	1,767.50
Atlantic Installations	751.00	464.00	208.00	287.00	287.00
Atlas Manufacturing Inc.	19,344.50	17,105.00	5,687.00	2,239.50	2,239.50
Atlas Manufacturing Inc. JV	2,762.00	2,364.00	876.00	398.00	398.00
Bedco Mobility Inc.	120.00	120.00	0.00	0.00	0.00
BFPE International	369.25	369.25	0.00	0.00	0.00
Big Stuff Inc.	48.00	48.00	0.00	0.00	0.00
Bosworth Steel Erectors	76,310.50	62,074.00	2,677.00	14,236.50	13,075.00
Brand Scaffolding	1,275.00	1,275.00	0.00	0.00	0.00
Cabling Systems Inc	6,553.50	5,162.50	780.50	1,391.00	1,057.00
Capitol Hill Cleaning Service	166.00	166.00	166.00	0.00	0.00
Carolina Green Corporation	3,672.40	3,133.90	718.50	538.50	538.50
Century General	4,367.50	4,146.50	1,963.00	221.00	221.00
Century General, Inc. (N. Parking)	48.00	48.00	32.00	0.00	0.00
Chamberlin-Washington	4,123.50	4,123.50	1,778.50	0.00	0.00

Chamberlin-Washington N. Garage	708.00	708.00	399.00	0.00	0.00
Coffery's Misc. Iron Work	0.00	0.00	0.00	0.00	0.00
Chesapeake Contracting	6,559.50	5,940.00	40.00	619.50	40.00
Chesapeake FireStop	7,366.50	7,366.50	1,474.50	0.00	0.00
City General	30,712.50	25,059.50	11,016.50	5,653.00	4,480.00
Clark Concrete	487,352.50	410,955.50	143,106.50	76,397.00	69,499.50
Clark Foundations, LLC. Ballpark	63,862.20	53,306.00	12,663.50	10,556.20	4,347.20
Clark Foundations, LLC. N. Garage	10,339.50	9,068.00	3,539.00	1,271.50	1,114.50
Clark Hunt Smoot	37,019.00	33,361.00	11,750.50	3,658.00	1,856.00
Comfort Control, Inc	2,745.00	1,830.00	0.00	915.00	0.00
Component Assembly Systems	91,567.50	81,348.50	10,871.00	10,219.00	4,299.50
Concrete Floor Systems	40.00	40.00	32.00	0.00	0.00
Continental Construction Inc.	19,318.00	9,953.50	7,348.50	9,364.50	6,529.00
Continental Construction Inc., N. Garage	2,888.50	1,856.00	334.00	1,032.50	765.50
Continental Construction Inc./AIW	34,308.00	22,320.00	2,184.00	11,988.00	7,849.50
Crane Rental Company	260.00	260.00	0.00	0.00	0.00
Crown Corr	18,345.00	16,489.00	2,526.00	1,856.00	1,856.00
CTS Mid Atlantic	1,107.21	1,107.21	0.00	0.00	0.00
CTS Mid Atlantic, N. Garage	188.00	188.00	0.00	0.00	0.00
Curtis Equipment, Inc.	3,160.00	1,010.50	458.50	2,149.50	2,145.50
DCB	9,075.50	8,205.50	3,055.00	870.00	870.00
Dynamic Concepts, Inc.	7,278.00	4,429.00	2,927.00	2,849.00	779.00
East Coast Metal Systems, Inc.	1,169.50	1,169.50	0.00	0.00	0.00
Eastern Sign Tech LLC.,	2,979.75	2,164.00	196.50	815.75	10.00
Eureka	1,716.50	1,716.50	1,172.00	0.00	0.00

Extra Clean Inc.	924.00	924.00	670.50	0.00	0.00
F&L	1,720.25	1,720.25	1,671.75	0.00	0.00
Focus Contracting LLC.	1,310.25	1,310.25	455.50	0.00	0.00
Ft. Myer Construction, Ballpark	36,889.50	30,674.00	13,397.00	6,215.50	6,182.00
Ft. Myer Construction, Parking Garage	499.00	467.00	92.00	32.00	32.00
Gelberg Signs, LLC.,	3,404.00	3,277.50	1,243.00	126.50	126.50
Gordan Contractors	14,816.00	11,641.00	7,201.50	3,175.00	1,726.00
Grazzini Brothers & Co.	4,941.75	3,171.75	493.00	1,770.00	825.00
Harriott Contracting LLC	12,650.00	7,317.75	703.25	5,332.25	5,332.25
Harriott Thompson Enterprise LLC.	23,366.51	10,335.25	3,113.25	13,031.26	11,634.76
Heritage Technology	8,625.79	2,488.35	1,633.35	6,137.44	4,294.44
Hurricane Construction	4,915.55	2,827.55	2,779.55	2,088.00	1,633.00
Innovative Cutting Inc.	24.00	24.00	0.00	0.00	0.00
Installation Wizards LLC,	1,757.00	1,593.00	866.00	164.00	164.00
John Vitile & Sons	962.50	855.50	89.50	107.00	35.00
Kalkreuth RFG & S/M, Inc.	209.00	209.00	80.00	0.00	0.00
Kirlin Mechanical	170,149.75	126,673.25	22,181.00	43,476.50	30,010.50
Kone	13,151.00	6,671.00	0.00	6,480.00	641.00
Kone, Inc., N. Garage	986.00	556.00	16.00	430.00	6.00
Lakota/NCF	2,607.00	2,607.00	12.00	0.00	0.00
NVS Construction Co.	0.00	0.00	0.00	0.00	0.00
Long Fence Company Inc.	3,989.50	2,740.00	150.50	1,249.50	0.00
Lozano Concepts Inc.	6,724.50	6,724.50	278.00	0.00	0.00
Mahogany Interiors Inc.	18,934.00	15,198.00	3,618.00	3,736.00	3,475.00
Pro-Bell Enterprise LTD	0.00	0.00	0.00	0.00	0.00
Maryn Consulting, Inc.	5,454.52	3,056.50	1,852.00	2,398.02	2,147.00

McDonald Landscaping	459.50	459.50	175.50	0.00	0.00
MDM Office Systems, Inc.	6,698.65	5,966.40	2,982.75	732.25	467.00
Mechanical Management Systems	1,176.00	1,176.00	0.00	0.00	0.00
Metrodynamics Construction	11,667.00	11,667.00	5,919.00	0.00	0.00
Metropolitan Fire Sprinklers Inc.	13,063.75	7,190.50	3,748.00	5,873.25	5,285.75
Metropolitan Fire Sprinklers Inc. N. Garage	260.00	210.00	68.50	50.00	48.00
Molecular Systems Inc.	37,803.00	35,775.50	7,672.50	2,027.50	743.00
Mr. Carpet Cleaner	40.50	40.50	40.50	0.00	0.00
O'Donnell Construction	1,799.50	1,799.50	1,140.00	0.00	0.00
Parking Structures Inc.	25,683.00	22,455.00	534.50	3,228.00	2,236.50
Parkinson Construction	134,700.46	125,903.16	26,397.60	8,797.30	6,468.58
QCSS	288.00	288.00	0.00	0.00	0.00
Regional Contracting	11,714.50	10,314.50	3,793.50	1,400.00	1,366.00
Rugo Stone, LLC.,	3,001.00	3,001.00	0.00	0.00	0.00
S&R Enterprise, LLC	7,464.50	4,711.00	1,123.50	2,753.50	2,437.50
S. A. Communale	13,577.00	11,771.50	0.00	1,805.50	0.00
SAS Ventures Inc,	1,192.00	1,192.00	0.00	0.00	0.00
Shockey Precast	3,796.00	3,796.00	817.00	0.00	0.00
Stafford-Smith, Inc.	7,685.00	6,763.00	293.50	922.00	922.00
Stromberg Metals	48,328.50	34,835.50	9,133.00	13,493.00	6,807.00
Structural Preservation Systems LLC	160.00	160.00	0.00	0.00	0.00
T & T Final Cleaning	De Minimis	De Minimis	De Minimis	De Minimis	De Minimis
Tech Inc.	44,828.50	38,413.50	5,647.50	6,415.00	2,969.00
The Blind Shop	216.00	144.00	144.00	72.00	0.00
The Glynn Group	20,939.00	17,918.00	2,236.50	3,021.00	2,436.00
The Glynn Group (General Painting)	5,635.50	4,600.50	179.50	1,035.00	724.00

Titus Electrical	24,919.30	20,246.30	5,318.80	4,673.00	1,801.50
Titus Electrical, (Garage)	9,864.12	8,260.79	1,593.00	1,603.33	570.00
Trick Steel	1,360.00	1,041.00	0.00	319.00	166.00
Truland Systems	233,884.50	186,153.50	41,846.50	47,731.00	26,859.50
TSI	644.50	527.50	0.00	117.00	0.00
Union Waterproofing	7,508.10	6,707.10	4,219.00	801.00	801.00
United General Contractor	38,000.67	25,046.97	2,545.45	12,953.70	5,767.70
United General, Overhead Doors	301.90	182.70	23.50	119.20	74.45
United Rigging	3,413.50	3,413.50	0.00	0.00	0.00
Urban Services	34,108.10	28,309.60	18,595.35	5,798.50	4,767.00
Utley Mechanical (Garage)	7,042.00	4,475.00	447.00	2,567.00	1,191.00
W. B. Briggs Inc.	4,191.00	3,219.00	0.00	972.00	0.00
Warfield & Sons	196.00	37.00	0.00	159.00	0.00
Washington Overhead Doors	1,308.25	868.50	0.00	439.75	5.50
Weather Control Inc.	3,340.00	2,325.50	128.00	1,014.50	0.00
Wood Steel	55,404.25	43,351.50	12,870.50	12,052.75	7,510.25
Wrecking Corporation	3,338.50	3,338.50	786.00	0.00	0.00
<b>TOTAL</b>	<b>2,171,781.51</b>	<b>1,764,780.56</b>	<b>456,330.10</b>	<b>407,000.95</b>	<b>279,922.88</b>
		<b>81%</b>	<b>26%</b>	<b>19%</b>	<b>69%</b>