From: Heidi <batlmaidn3@aol.com>

Sent: Sunday, February 16, 2020 12:46 PM

To: Planning; Lillian.lillian.hunter@cityoftacoma.org; board@southtacoma.us; a@aol.com; Beale,

Chris; City Clerk's Office

Subject: Housing Types in Tacoma

Follow Up Flag: Follow up Flag Status: Flagged

To whom it may concern,

I am opposed to any types of housing other than single dwellings on single dwelling lots. We have to many multiple housing units that have no off street parking. This is causing in many neighborhoods parking issues. Cars are not going away anytime soon and with more people wanting to move here because Seattle is to expensive, we do not have to accommodate them. We need to maintain a high quality of living here in Tacoma for the residents that already exist. We do not need to do what is trending in other Cities. Very few if any will be affordable housing and everyone with the *exception* of long time residents are getting tax breaks. This to me is a slap in the face to the these residents. Stop crowding this City and following trends that will ruin this wonderful city. Remember in the Washington State Growth Management Act it says to maintain a high quality of life. Again this is not a high quality of life if there is no parking and people stacked on top of each other with no open space that should be within the units that are built.

Sincerely,

Heidi White, Life long Tacoma Resident

From: Kris Blondin < krisblondin@gmail.com>
Sent: Monday, March 16, 2020 6:02 PM

To: City Clerk's Office

Subject: Attention City Council - Parking Meters

Follow Up Flag: Follow up Flag Status: Flagged

Hello, my name Kris Blondin and I have owned three businesses in downtown Tacoma since 2003. I love our downtown and have always supported parking meters/timed parking and the city's effort in making parking easier and accessible. However, our current situation involving the Corona virus is forcing restaurants, bars and other businesses to close or have limited hours. Also, many people are now forced to work from home. It is my understanding that parking enforcement is working full force as if everything is normal. Clearly, it is everything BUT NORMAL and ticketing people for over-extending their parking time limits should be temporarily suspended until the threat is gone. By doing so, those of us who still can work and provide services, along with downtown residents working from home, can do so without the financial burden of parking fees. Thank you for your time.

Kris Blondin

Sent from my iPad

From:	Donna Estes <donna.l.estes@gmail.com></donna.l.estes@gmail.com>
Sent:	Tuesday, March 17, 2020 3:02 PM
То:	City Clerk's Office
Subject:	Council Meeting Question
Follow Up Flag:	Follow up
Flag Status:	Flagged
Dear Council Members,	
	ma prepared to do, specifically, to help financially support it's citizens who have been financially impacted
by COVID-19?	
For every least the City of	Scattle is annoviding \$200,00 food yearshous for it's use idents who almost a more ive SNAD bounfits. The
	Seattle is providing \$800.00 food vouchers for it's residents who already receive SNAP benefits. The eclared a moratorium on evictions and foreclosures.
What can our residents e	expect?
Donna Estes	
Tacoma	

From: Deanna Gonzalez <dgonzalez@phillipsburgesslaw.com>

Sent: Tuesday, March 17, 2020 3:10 PM

To: City Clerk's Office Cc: Heather Burgess

Subject: Public Comment for March 17, 2020 City Council Meeting / Agenda Items 18 and 25

Attachments: Ltr re Public Comments for March 17, 2020 City Council Meeting.pdf

Follow Up Flag: Follow up Flag Status: Flagged

Dear Mayor Woodards and Tacoma City Council Members,

On behalf of Heather Burgess, attached please find correspondence regarding the above-referenced matter for inclusion with this evening's City Council Meeting. Please contact Ms. Burgess should you have any questions. Please confirm receipt.

Thank you kindly, Deanna

Deanna L. Gonzalez

Paralegal

dgonzalez@phillipsburgesslaw.com | website

724 Columbia St. NW, Suite 320, Olympia, WA 98501 | 360.742.3500 915 S. I Street, Tacoma, WA 98405 | 253.292.6640



REAL ESTATE | LAND USE | ENVIRONMENTAL LAW

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March 17, 2020

TRANSMITTED VIA ELECTRONIC MAIL ONLY: cityclerk@cityoftacoma.org

Mayor Victoria Woodards
Members of Tacoma City Council
John Hines
Robert Thoms
Catherine Ushka
Chris Beale
Lillian Hunter
Conor McCarthy
Kristina Walker
Tacoma Municipal Building
747 Market Street, 12th Floor
Tacoma, Washington 98402

Re: Public Comment for March 17, 2020 City Council Meeting

Agenda Item 18 (Settlement of Tacoma Life Properties LLC v. City of Tacoma) and

Item 25 (Ord. 28606, Tacoma Behavioral Hospital Rezone)

Dear Mayor Woodards and Members of the Tacoma City Council:

This firm represents Vest Thurston LLC ("Vest Thurston" or "Client"), who recently developed the South Sound Behavioral Hospital in the City of Lacey. Vest Thurston and its parent company have a strong track record of developing new hospitals and services to meet the urgent need for behavioral healthcare in each community it serves.

I write today on behalf of my Client to strongly encourage the City Council to require additional documentation surrounding Signature Health's discharge planning policies and procedures for the Tacoma Behavioral Hospital as a condition of approving the proposed settlement of the pending land use appeal and approval of the associated rezone. Through our firm, Vest Thurston participated in the public process associated with the Tacoma Behavioral Hospital project, providing detailed comments on the SEPA determination and again at the public hearing for the permits.

In reviewing the settlement agreement, the Hearing Examiner's recommendation, and supporting materials in this evening's agenda packet, Vest Thurston is extremely concerned, as another provider in the behavioral health space, that Signature Health has failed to provide any specific information regarding discharge planning policies and procedures for the proposed facility. Instead, responding to Lt. Still's question from the Tacoma Police Department "What will be your patient discharge procedures," Signature Health simply responds that "Discharge procedures are heavily regulated" and provides a general reference to CMS Interpretive Guidance on the subject. *See* Ex. A-3, p. 40 of the Exhibit packet (in .pdf form). Similarly, the operational safety conditions incorporated as conditions of

Mayor Victoria Woodards Members of Tacoma City Council March 17, 2020 Page | 2

approval require only that discharges be "governed by federal ... DHHS procedures, known as CMS interpretive discharge procedures." *See* Recommended Operational Safety Conditions at 2, Condition 4.

In Vest Thurston's opinion as a behavioral hospital operator, the City Council can and should demand more specifics than what Signature Health has provided regarding discharge procedures and protocols for the Tacoma Behavioral Hospital in order to assure the safety of the surrounding community. Discharge procedures and protocols for behavioral health facilities are indeed heavily regulated, but their content and quality vary by facility and provider. South Sound Behavioral Hospital, through its parent company, maintains a set of standard procedures and protocols for its facilities, and Vest Thurston provided copies of those to reviewing authorities in conjunction with land use permitting for the South Sound Behavioral Hospital in the City of Lacey. My client respectfully suggests that the City of Tacoma require Signature Health to do the same prior to or as a condition of authorizing the proposed settlement and approving the required rezone.

Thank you for considering these comments.

Very truly yours,

Sent without signature to avoid delay

Heather L. Burgess

HLB/dlg cc: Client

Mayor Victoria Woodards Members of Tacoma City Council March 17, 2020 Page | 3

From:	jen schlatter < jenschlatter@gmail.com >
Sent:	Tuesday, March 17, 2020 3:52 PM
То:	City Clerk's Office
Subject:	City Council meeting public comment
Follow Up Flag:	Follow up
Flag Status:	Flagged
Regarding the City's resp	ponse to the COVID-19
* *	t stated that the Tacoma Municipal Court suspended jury trials until April 24 but all other cases will
proceed.	
* ÷	municipal court and asked what the plan was to provide safety measures in the court rooms, i.e., room for
social distancing, hand sa	anitizer outside the room. The response was "business as usual. There are no plans to change at this time."
-	ited their exposure by limiting the number of attendees at tonight's council meeting. Why aren't those at
	same consideration? The reason for the jury trial suspension was about keeping the jury safe not the trial le standards demonstrate what citizens you all value and who you deem less than.
The city must close the T	acoma Municipal Court for all business. The current situation is putting people's lives at risk.
Jennifer Schlatter	
405 6th Ave Tacoma Wa	a 98402

From: Alexis Sargent <alexis.scarlett@gmail.com>

Sent: Tuesday, March 17, 2020 3:58 PM

To: City Clerk's Office

Subject: Community input for tonight's city council meeting

Follow Up Flag: Follow up

Flag Status: Flagged

To city council members and the Tacoma community:

My name is Alexis Sargent, Tacoma resident and downtown small business owner.

I'm emailing in regards to tonight's city council meeting and how it will address COVID-19's effect on renters and landlords.

I'd like to request

A) A moratorium on evictions, effective immediately, lasting at least 30 days. We need an emergency measure to halt the evictions for nonpayment of rent by those affected by business closures and layoffs, etc. related to state mandated COVID-19 business closures.

B) A measure to address temporary rent relief for those who cannot work due to state mandated COVID-19 business closures as well as relief for landlords.

Thank you,

Alexis Sargent 515 N 2nd St Apt. 213 Tacoma, WA 98403 From: Charles Mann

Charles Mann

Charles Mann

Charles Mann

Charles Mann

Ch

Sent: Tuesday, March 17, 2020 4:32 PM

To: City Clerk's Office

Subject: RES 20-0022 resolution declined!

Attachments: 20200317_RES20-0022-declined.pdf

Follow Up Flag: Follow up

Flag Status: Flagged

Hello,

This accompanies the following version, Resolution 20-0022.

Sincerely,

Charles Mann

We can weave from common threads a world of strength & beauty.

Resolution 20-0222

City Council City of Tacoma 747 Market Street Tacoma, Washington 98402

Dear Mayor, Deputy Mayor Blocker and other interested persons:

I'm writing today to protest the eventual discovery of the Tacoma Behavioral Health Hospital (TBHH), of Signature Health Care, to occupy the location at on South Proctor.

While the Hearing Examiner approved the program, nobody didn't allow it.

Now a temporary glimpse in TMC means the facility can be built.

The number of votes, Mr. Blocker, that you'd represented in your December 17 assessment means that protecting residents from more than one health community services in one City is regrettable.

Earlier last year, I found it satisfying that Pierce County Superior Court judge found an old document, from 1945, which stated the property across the street from Allenmore was to be held for residents only. That was a very proud day!

In this case, the little slip of paper-TMC-is working against us.

I ask again, Madame Mayor and Mr. Blocker, to prevent the facility.

Sincerely,

Charles Mann

From: Charles Mann Charles Mann Charles Mann Charles Mann Charles Mann Charles Mann Ch	@gmail.com>
--	-------------

Sent: Wednesday, March 18, 2020 9:04 AM

To: City Clerk's Office

Subject: Re-write my letter of protest for yesterday City Council meeting, Res 20-0022

Attachments: 20200317_CityCouncil-vs-TBHH-protest.pdf

Follow Up Flag: Follow up

Flag Status: Flagged

Good morning:

The end of January I suffered a stroke. I don't have any particular effect, no paralysis or ability to move my body. It affected my speech and writing. I have what is called "aphasia," my ability to harness my words carefully.

Last night, at the time I was writing my letter, I didn't have the ability to let my wife look it over.

This morning, my wife looked it over and made several corrections.

Can you please substitute my more current protest letter for the one submitted yesterday?

Thank you.

Sincerely,

Charles Mann

We can weave from common threads a world of strength & beauty.

Resolution 20-0222

City Council
City of Tacoma
747 Market Street
Tacoma, Washington 98402

Dear Mayor, Deputy Mayor Blocker and other interested persons:

I'm writing today to protest the eventual discovery of the Tacoma Behavioral Health Hospital (TBHH), of Signature Health Care, to occupy the location on South Proctor.

While the Hearing Examiner approved the program, City Council didn't allow it.

Now a temporary error in TMC means the facility can be built.

Your attack, Mr. Blocker, on December 17 resonated clearly that too many behavioral health hospitals in Tacoma on one block of S 19th Street was something your convinced City Council.

Regrettably, the mix of behavioral health hospital throughout Washington is distressing low. But this facility could not resume Washington or Pierce County many issues regarding proper mental health servicing.

Earlier last year, I found it satisfying that a Pierce County Superior Court judge found an old document, from 1945, which stated the property across the street from Allenmore was to be held for *residents* only. That would prevent the building of a CubeSmart rental facility. That was a very proud day!

In this case, TMC is working against us.

I ask again, Madame Mayor and Mr. Blocker, to prevent the facility.

Sincerely.

Charles Mann

Mitchell Shook Public Contrent 3/17/20

Open-Access Network - Definition

In an open-access network (OAN), the owner or manager of the network does not supply services for the network; these services must be supplied by separate retail service providers.

"Open Access" refers to a specialized and focused business model, in which a network infrastructure provider limits its activities to a fixed set of value layers in order to avoid conflicts of interest.

The network infrastructure provider creates an open market and a platform for internet service providers (ISPs) to add value. The Open Access provider remains neutral and independent and offers standard and transparent pricing to ISPs on its network. It never competes with the ISPs.

https://en.m.wikipedia.org/wiki/Open-access network

From: Paul Chromey <pchrmy@gmail.com>
Sent: Tuesday, March 17, 2020 3:10 PM

To: City Clerk's Office

Subject: Council Meeting/Written Form

Follow Up Flag: Follow up Flag Status: Flagged

Afternoon City Clerk: This is my written form for Tacoma City Council Meeting March 17th 2020.

CITIZEN FORUM

September 2015 our Pak-Yak Safe Streets and CLO Lopez formed a plan to improve the 72nd Pacific Ave area, (72nd Pacific Ave area being a four square block area). Since January 1st 2018 thru December 31st 2019 we have been able to reduce calls for service by 20 percent. This huge improvement, has accomplished a much Safer Neighborhood. And Surrounding Neighborhoods. I would like to THANK our Tacoma Police Department, CLOs, Lieutenant Darlington and Lt.Scripps; Tacoma Fire Department, Linda Stewart and her staff with Neighborhood Community Services, City Manager Office and Warren Bucoda, Kurt Kingsolver and his staff with Traffic Engineering, Corey Newton and his staff with City Permit Planning, Jeff Robinson from Economic Development Office. Jeff has been working hard to promote this area for more commercial development. Environmental Services. Debra Casparian Deputy City Attorney and Danille Larson City tax License, both these women have fought hard to help keep this area safe. Council Member Beale and Council Member Hunter for their strong support.

Our Safe Streets Neighborhoods and Safe Streets Business Group Managers will continue to work hard to improve this area even more. We have been working with City Traffic Engineering on pedestrian and vehicle safety. Our goal: Zero car/pedestrian accidents. Zero vehicle accidents. We continue to work with TPD and the CLOs to further reduce crime in this area. And we continue to use the 311 system too.

I sincerely appreciate the hard work from all City of Tacoma Staff Members. Paul Chromey Safe Streets Volunteer

From:	Chris Harris <crashthecymbals@gmail.com></crashthecymbals@gmail.com>
Sent:	Tuesday, March 17, 2020 3:04 PM
То:	City Clerk's Office
Subject:	25.08.500 - Public disturbance noises modify
Follow Up Flag:	Follow up
Flag Status:	Flagged
Hello,	
My name is Chris Harris	and I want to modify this ordinance code 25.08.500 to be changed.
	this code to be recreational use of musical instruments. I am a professional/working musician that lio session, and band rehearsals in my house. I've install sound dampening curtain, foam panels, large
rectangle sound boards to	o combat the loudness (which for over a year now) has been great. I have an agreed schedule with my in time and for how long to make thing work for everyone.
neignosis to play at certai	in time talk for now long to make timing work for everyone.
D. Loud or raucous, and f	requent, repetitive, or continuous sounds created by use of a musical instrument, or other device capable of
producing sound when reproducing sound;	struck by an object, a whistle, or a sound amplifier or other device capable of producing, amplifying, or
Thank you,	
Chris Harris	
Cell:253-883-9449	

From: Kit Burns <kburns.wcb@gmail.com>
Sent: Friday, March 20, 2020 10:31 AM
To: Pauli, Elizabeth; Woodards, Victoria

Cc: Flowers, Jackie; Tacoma Public Utility Board; Jacobs, Charleen

Subject: Kit Burns - A Financial Analysis of the Click Transaction

Attachments: 2020-0320-CityTacoma Kburns EPauli.pdf

Dear Ms Pauli,

The City will lose money if the BTA Business and IRU Indefeasible Right of Use are executed. This will not be sustainable. It will result in a loss to the City and its Citizens.

We need more time to evaluate and verify if this true. Per the 11/5 2019 meeting, the time to finalize the agreement might be as long as 180 days. That would be May 5th.

The \$2.5 million will not pay for the \$202 million investment that has been paid for by the ratepayers.

The loss of \$800,000 gross earning tax and another \$1,300,000 from Click's General Government revenue simply means we net \$400,000. We have additional costs associated with the transaction and will lose on the deal year after year.

I would like to see that a complete, open transparent evaluation has been made and that the agreement is for "the fair market value" of the \$202 million asset that is the Click Fiber. I am sure the PUB and the City Council will agree that is prudent to be able to show the benefit. If a financial analysis is available great. If not, we need to see that one is made.

Click generates more than \$26.5 million dollars for TPU every year. It can be shown that it generates profits. It saves everyone in Tacoma more than \$12 million a year with competitive pricing.

The City of Chattanooga captures \$31 million from their Network. We can do that too. We need to look at the serious need we have today. Will we all be at home for the next 12 weeks or the next 12 months.

I have suggested that Click is capable of providing broadband internet access to every student in Tacoma. That is for all schools and Universities. And it can be done immediately. This is now critical.

A financial analysis must be made and I hope exists. I have asked the TPU Board and the City Council, the Mayor, the City Attorney to confirm that the transaction is based on a financial analysis of the CLICK! NETWORK asset.

A PDR that I made says that there NO RECORDS EXIST. That doesn't seem right.

There are many aspects to this that I am prepared to share and discuss with you and others. Could we have a "Zoom" meeting later this afternoon or maybe first thing Monday?

I can send an invite to your and others if everyone will load the app on to their computer. Let me know. Thanks!

Please review the attachment. Feel free to text me on my cell phone.

Kit Burns 253.820.7392 kburns.wcb@gmail.com

--Kit Burns PO Box 2341 Tacoma, WA 98401

r posterity, do orda	, promote the gin and establish t	general welfare, this Constitution	, and secure the a for the United L	blessings of liber States of America	rty to ourselves a a "

Request Type:

Public Records Request

Description:

The City of Tacoma WA provides access to public records in compliance with applicable laws and statutes of the State of Washington. In accordance with the public records law, the City has five business days to respond to a request for

public records.

Contact E-Mail:

kburns.wcb@gmail.com

Reference No:

o: 5 T004114-122019

Status:

No Records Exist

Describe the Record(s) Requested:

Please provide information which was used to determine and set the valuation as reasonable for compensation of the Click! Network at \$2.5 million plus \$1.5 million annually for TPU/City of Tacoma. Documentation used to determine and set this value; related documentation supporting that determination. Correspondence and emails discussing cost proposals between TPU, City of Tacoma, and Rainier/Mashell related entities. Please related documents used to determine the value of the "surplussed" network items. This includes all calculations determining and setting the value for the 1,428 miles of fiber and hfc cabling, the value set for the dark fiber, the value of the actual Click Network, as well as hardware and electronics being surplussed, and the calculations or similar related reports assessing the effect of the loss of the current \$25 million or greater annual network income. If you have any questions, need clarifications, or would like to discuss and scope questions you may have, please call or text Kit Burns 253.820.7392 Address Field: PO Box 2341, Tacoma, WA 98401 Date from: 1/1/2018 Date to: 9/30/2019 Email Search Keyword: financial report, assessed evaluation, negotiation, annual fee, compensation, value of Click! Network Preferred Method to Receive Records: Electronic via Request Center

A brief description of your records request is required in this text box. Failure to provide specific information will result in the delay of fulfilling your request. Please provide all information you have concerning your

request. You may also provide additional information in an attachment below.

Address Field:

PO Box 2341, Tacoma, WA 98401

Date from:

1/1/2018

Date to:

9/30/2019



City of Tacoma

TO:

Elizabeth Pauli, City Manager

FROM:

Chris Bacha, Chief Deputy City Attorney, City Attorney's Office

William Fosbre, City Attorney, City Attorney's Office

COPY:

City Council and City Clerk

SUBJECT:

Resolution - Recommending approval of the Click! Business Transaction Agreement

and authorizing the Mayor to execute the Indefcasible Right of Use Agreement -

November 5, 2019

DATE:

October 25, 2019

SUMMARY:

A resolution approving the Click! Business Transaction Agreement and authorizing the Mayor to execute the Indefeasible Right of Use Agreement with Rainier Connect upon joint determination by the City Manager and Public Utilities Director that the conditions precedent to transfer of operational control have been met.

STRATEGIC POLICY PRIORITY:

- Ensure all Tacoma residents are valued and have access to resources to meet their needs.
- Encourage and promote an efficient and effective government, which is fiscally sustainable and guided by engaged residents.

Approval of this action will allow use of the excess capacity of the HFC Network and ownership of related inventory, equipment and vehicles to be transferred to Rainier Connect through the Click! Business Transaction Agreement and Indefeasible Right of Use Agreement that will, among other things; continue use of the Click! Network to provide cable, video and broadband internet access to families and businesses in Tacoma; maintain ownership of the Click! Network; require private capital to be used to operate, maintain and upgrade the network to one gigabit speeds in competition with other providers; ensure that such services are provided in an equitable manner with like services and prices throughout the City; and, provide for reduced-cost internet access under the federal lifeline subsidy and to households eligible for TPU's electric service low-income program.

BACKGROUND:

Tacoma Power, under the tradename "Click! Network", began operating the cable system in 1998 providing cable television and wholesale cable modem (internet access services). Since that time technology and consumer demands have changed and operational costs for the Click! Network have significantly increased. The Click! Network business model has become outdated as consumers have shifted from predominantly consuming cable programming services to cable modem services. Click! Network has been unable to respond quickly or efficiently to changes in the market place and does not have the capacity to make capital investments necessary to upgrade the network and compete with the private sector. In response to these challenges, the Public Utility Board ("PUB"), in 2009, began to study alternative Click! Network business models and, after many years of study, the PUB in collaboration with the City Council retained the services of CTC Technology & Energy ("CTC") to assist in this analysis. In January 2018 at a joint study session of the PUB and City Council, CTC presented its report examining which of the following five alternative business models would best meet 12 Click! Network policy goals later adopted by the PUB and City Council:

- Continue finding ways to reduce costs and streamline operations
- Become a retail internet service provider (ISP) and potentially eliminate cable TV operations

City of Tacoma

- Upgrade the Click network to fiber-to-the-premises in an effort to better compete with incumbents in the market
- Cease internet and cable operations and abandon the related parts of the network
- Seek a partner willing to take on operating and other obligations and costs while agreeing to conditions that would preserve Click's significant policy achievements.

CTC reported that the 12 policy goals could best be met through a business model in which the City retained ownership of the entire HFC Network, including the Click! Commercial Network, with a third party providing Cable TV and/or internet access services and covering the capital and operating costs associated with providing those services. Under this model, Tacoma Power would no longer provide cable television or wholesale internet access services, and the third party would provide Cable TV, video and broadband internet access services directly to the public.

In January 2018, based upon the CTC report and years of study of multiple business models, the PUB pursuant to Resolution No. U-10988 and City Council pursuant to Resolution No. 39930 formally approved the 12 policy goals for Click! Network and directed the Public Utilities Director and City Manager to work jointly with CTC to issue a request for information, qualifications or proposals and examine the extent to which the 12 community policy goals could be achieved through collaboration and restructuring of Click! At the August 21, 2018 Joint PUB and City Council study session CTC recommended that the PUB and City Council authorize negotiation of term sheets with Rainier Connect and Wave Broadband. The term sheets were presented by CTC to the PUB and City Council at the March 5, 2019 joint PUB and City Council study session and the recommendation was made to engage in contract negotiations with Rainier Connect based upon the term sheet agreed to by Rainier Connect pursuant to a letter of intent. Negotiations commenced in April and the Click! Business Transaction Agreement is now complete. On October 30, 2019, the PUB adopted Resolution U-11116, approving the Click! Business Transaction Agreement conditioned upon approval by the City Council.

This agreement establishes a transition period during which Rainier Connect and Tacoma Power will commit to meet certain obligations as a condition precedent to the execution of the Indefeasible Right of Use (IRU) Agreement. It is anticipated that it will take a minimum of 90 days, and could be as long as 180 days, before operating control will be transferred Rainier Connect once the Click! Business Transition Agreement is approved and executed. Tacoma Power will continue to operate Click! Network during this transition period. If Rainier Connect and the City Manager and Utilities Director determine that the conditions precedent are met, the IRU will be executed by Rainier Connect and by the Mayor on behalf of the City. Upon the effective date of the IRU, operating control over the Click! Network will be transferred to Rainier Connect at which time Tacoma Power will cease Click! Network operations and services over the network and Rainier Connect will commence providing cable, video and broadband internet access services for and on behalf of Rainier Connect pursuant to the terms and conditions of the IRU.

ISSUE:

WY 5th - 180 DAYS

Whether the Click! Business Transition Agreement should be approved.

ALTERNATIVES:

If the resolution is not approved operational control of Click! Network cannot be transferred to Rainier Connect and Tacoma Power will continue to operate the Click! Network under the current business model; however, this business model is not sustainable and Tacoma Power in the near future will face the choice of reducing or eliminating services.



City Council Action Memorandum

RECOMMENDATION:

Staff's recommendation is to approve the Click! Business Transaction Agreement and authorize the Mayor to execute the Indefeasible Right of Use Agreement.

FISCAL IMPACT:

If operating control is transferred to Rainier Connect, Click! Network will cease all business operations and services, resulting in a loss of all Click! Network gross revenues and a corresponding elimination of all operating costs and expenses attributed to Click! Network. Tacoma Power will receive additional revenues from Rainier Connect of \$2,500,000 for year 1, \$2,625,000 for year 2, \$2,750,000 for year 3, \$2,875,000 for year 4, \$3,000,000 for year 5, and for each year after year 5, the annual payment will increase to reflect the Consumer Price Index Increase. These revenues will be subject to the gross carnings tax. The loss of gross earnings tax assessed upon operating revenues will be partially offset by the assessment of utility tax upon gross revenues of Rainier Connect derived from services provided within the City Limits. The City will no longer be able to collect gross earnings tax or utility tax on services provided outside of the City Limits or from earnings from wholesale subscription internet access services, fixed fiber optic broadband transport, and internet access services. Assuming that Click! Network would have no change in subscribers and would have continued to operate and generate revenues, the net loss of gross earnings tax is estimated to be in the range of \$700,000 - \$800,000 annually.

\$ 200,000 ALSO LOSS OF APROX. \$1.35 MILLION ANNUALLY TO GENERAL ECVERYMENT FUNOS.

FISCAL IMPACT. annual loss from GENERAL GOVERNMENT INDINE

\$33,946

\$33,946

\$0

100.0%

Click! "Assessments" for 2017-2018 Total Over \$2.7 Million

5390012 Int-Desktop Support from IO

5210010 Telecom Shared Cost 5390011 Service Desk Support

5950015 Assmt-Human SrvcPlng 5950139 Assmt-Dir Off Direct 5950140 Assmt-Pub Util Board 5950142 Assmt-Econ Develop 5950162 Assmt-Copy Center

5950163 Assmt-TPU MSO

5950171 Assmt-TPU Rcd Mgt 5950266 Assmt-Mail Dir Exp 5950289 Assmt-IT Network Svc 5950316 Assmt-IT DatabaseAdm

5950340 Assmt IT SAP WMS 5950342 Assmt-IT SAP HRMS 5950343 Assmt-IT SAP FMAS 5950353 Assmt-Cust Serv (IT) 5950354 Assmt-TPU WMS (IT) 5950356 Assmt-TPU Pub Affair 5950365 Assmt-CS Switchboard

5950376 Assmt-Utility Acctg 5950385 Assmt-HR TPU Ded 5950390 Assmt-Fin Payroll Op

5950399 Assmt-CAO Civil 5950401 Assmt-City Clerk 5950403 Assmt-Fin Admin 5950404 Assmt-Fin Sys Supp 5950406 Assmt-Fin Purchasing 5950407 Assmt-Fin AP Srvcs 5950410 Assmt-Fin Investment

5950412 Assmt-Fin P-Cards

5950391 Assmt-CMO EQ Hum Rgh 5950393 Assmt-Offc Mgmt Bud 5950394 Assmt-OMB Cont Imp 5950395 Assmt-Human Rsrcs 5950396 Assmt-CMO Gov Rel 5950397 Assmt-City Council 5950398 Assmt-City Manager

Assessments

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\$2,911,601	\$2,767,613	\$143,987	95.1%
\$2,201	\$2,192	\$9	99.6%
\$49,296	\$48,105	\$1,191	97.6%
\$190,097	\$187,058	\$3,039	98.4%
\$25,561	\$19,559	\$6,002	76.5%
\$138,479	\$143,409	(\$4,930)	103.6%
\$5,750	\$5,059	\$691	88.0%
\$9,800	\$0	\$9,800	0.0%
\$38,989	\$26,398	\$12,591	67.7%
\$168,597	\$147,083	\$21,514	87.2%
\$95,609	\$59,245	\$36,364	62.0%
\$83,551	\$78,008	\$5,543	93.4%
\$548,308	\$548,308	\$0	100.0%
\$2,062	\$2,062	\$0	100.0%
\$57,910	\$57,910	(\$0)	100.0%
\$122,347	\$122,348	(\$1)	100.0%
\$116,507	\$116,517	(\$10)	100.0%
\$1,413	\$1,413	\$0	100.0%
\$14,714	\$10,754	\$3,960	73.1%
\$205,593	\$159,961	\$45,632	77.8%
\$10,327	\$ 7,833	\$2,494	75.8%
\$270,952	\$270,952	\$0	100.0%
\$46,793	\$46,791	\$2	100.0%
\$32,220	\$32,220	(\$0)	100.0%
\$8,906	\$8,906	(\$0)	100.0%
\$5,728	\$5,728	(\$0)	100.0%
\$1,894	\$1,894	\$0	100.0%
\$241,857	\$241,905	(\$48)	100.0%
\$6,443	\$6,357	\$86	98.7%
\$12,127	\$12,126	\$0	100.0%
\$7,528	\$7,528	\$ 0	100.0%
\$188,277	\$188,277	\$0	100.0%
\$5,124	\$5,124	\$0	100.0%
\$37,103	\$37,103	\$0	100.0%
\$26,819	\$26,818	\$1	100.0%
\$30.987	\$30,929	\$58	99.8%
\$66,605	\$66,605	\$0	100.0%
\$1,181	\$1,184	(\$4)	100.3%

		Gross	Telecommunication	Income
	Year	Revenue	Expense	Revenue
5	2001	\$9,457,367	\$8,884,598	\$572,769
6	2002	\$10,182,219	\$8,513,413	\$1,668,806
7	2003	\$13,213,334	\$11,283,715	\$1,929,619
8	2004	\$14,513,793	\$12,199,073	\$2,314,720
9	2005	\$16,368,333	\$13,141,157	\$3,227,176
10	2006	\$17,962,135	\$14,572,399	\$3,389,736
11	2007	\$20,087,680	\$16,725,438	\$3,362,242
12	2008	\$21,318,498	\$17,886,153	\$3,432,345
13	2009	\$22,176,317	\$18,089,160	\$4,087,157
14	2010	\$23,787,219	\$17,850,999	\$5,936,220
15	2011	\$24,103,393	\$18,531,509	\$5,571,884
16	2012	\$24,895,334	\$18,717,683	\$6,177,651
17	2013	\$26,285,369	\$18,863,702	\$7,421,667
18	2014	\$27,150,566	\$19,631,153	\$7,519,413
19	2015	\$27,256,718	\$25,304,001	\$1,952,717
20	2016	\$26,674,906	\$25,309,470	\$1,365,436
21	2017	\$26,519,861	\$26,059,166	\$460,695
22	2018	\$25,358,403	\$22,791,699	\$2,566,704

Earnings Before Interest, Taxes, Depreciation and Amortization – **EBITDA**. ... **EBITDA**, or earnings before interest, taxes, depreciation, and amortization, is a measure of a company's overall financial performance

Gross Revenue

\$377,311,445 \$314,354,488

Telecom Expense

Average Annual Revenue over 2016-2018 = \$26,540,970

	The second secon		
Department of Public Utilities Activity	Tax Rate	Broadband Taxed	7.5% Tacoma Utilities
Power Division	7.5%	as Utility	Gross Earning Tax is Paid to City of Tacom
Cable Television	%8		on Broadband Revenu
Water and Rail Systems	%8	\	

es is ma nue

					\		TACOMA	
			1	GROSS	TACOMA		GROSS	
			TACOMA	EARNINGS	FRANCHISE	TACOMA	EARNINGS	
	TACOMA CATV	TOTAL CATV	BroadBand	TAX	FEE	P.E.G. Fee	TAX	
2018 Month	REVENUE	REVENUE	REVENUE	8%	2%	1%	7.5%	Total Taxes
January	1,140,714.97	1,431,421.25	700,067.64	114,513.70	57,035.75	11,407.15	52,505.07	235,461.67
February	1,130,173.92	1,421,390.40	699,783.26	113,711.23	56,508.70	11,301.74	52,483.74	234,005.41
March	1,168,449.06	1,471,028.85	703,894.40	117,682.31	58,422.45	11,684.49	52,792.08	240,581.33
April	1,113,432.02	1,399,888.78	696,299.76	111,991.10	55,671.60	11,134.32	52,222.48	231,019.50
May	1,140,068.45	1,424,366.84	706,928.02	113,949.35	57,003.42	11,400.68	53,019.60	235,373.05
June	1,077,906.29	1,350,419.67	703,665.27	108,033.57	53,895.31	10,779.06	52,774.90	225,482.84
July	1,135,513.59	1,426,190.21	702,165.14	114,095.22	56,775.68	11,355.14	52,662.39	234,888.41
August	1,092,341.45	1,372,958.52	698,624.15	109,836.68	54,617.07	10,923.41	52,396.81	227,773.97
September	1,062,114.33	1,335,948.06	702,974.92	106,875.84	53,105.72	10,621.14	52,723.12	223,325.82
October	1,103,895.21	1,385,088.54	697,295.75	110,807.08	55,194.76	11,038.95	52,297.18	229,337.97
November	1,069,017.79	1,338,002.74	698,810.78	107,040.22	53,450.89	10,690.18	52,410.81	223,592.10
December	1,090,564.31	1,365,110.77	685,704.43	109,208.86	54,528.22	10,905.64	51,427.83	226,070.55

13,324,191.39 16,721,814.63 8,396,213.52 1,337,745.17 666,209.57 133,241.91 629,716.01 2,766,912.61

Click! "Assessments" for 2017-2018 Total Over \$2.7 Million

В	iennium
Biennium Budget Actual	Remaining Total % Spent

Assessments	\$2,911,601	\$2,767,613	\$143,987	95.1%
5210010 Telecom Shared Cost	\$2,201	\$2,192	\$9	99.6%
5390011 Service Desk Support	\$49,296	\$48,105	\$1,191	97.6%
5390012 Int-Desktop Support from IO	\$190,097	\$187,058	\$3,039	98.4%
5950015 Assmt-Human SrvcPlng	\$25,561	\$19,559	\$6,002	76.5%
5950139 Assmt-Dir Off Direct	\$138,479	\$143,409	(\$4,930)	103.6%
5950140 Assmt-Pub Util Board	\$5,750	\$5,059	\$691	88.0%
5950142 Assmt-Econ Develop	\$9,800	\$0	\$9,800	0.0%
5950162 Assmt-Copy Center	\$38,989	\$26,398	\$12,591	67.7%
5950163 Assmt-TPU MSO	\$168,597	\$147,083	\$21,514	87.2%
5950171 Assmt-TPU Rcd Mgt	\$95,609	\$59,245	\$36,364	62.0%
5950266 Assmt-Mail Dir Exp	\$83,551	\$78,008	\$5,543	93.4%
5950289 Assmt-IT Network Svc	\$548,308	\$548,308	\$0	100.0%
5950316 Assmt-IT DatabaseAdm	\$2,062	\$2,062	\$0	100.0%
5950340 Assmt IT SAP WMS	\$57,910	\$57,910	(\$0)	100.0%
5950342 Assmt-IT SAP HRMS	\$122,347	\$122,348	(\$1)	100.0%
5950343 Assmt-IT SAP FMAS	\$116, <mark>50</mark> 7	\$116,517	(\$10)	100.0%
5950353 Assmt-Cust Serv (IT)	\$1,413	\$1,413	\$0	100.0%
5950354 Assmt-TPU WMS (IT)	\$14,714	\$10,754	\$3,960	73.1%
5950356 Assmt-TPU Pub Affair	\$205,593	\$159,961	\$45,632	77.8%
5950365 Assmt-CS Switchboard	\$10,327	\$7,833	\$2,494	75.8%
5950376 Assmt-Utility Acctg	\$270,952	\$270,952	\$0	100.0%
5950385 Assmt-HR TPU Ded	\$46,793	\$46,791	\$2	100.0%
5950390 Assmt-Fin Payroll Op	\$32,220	\$32,220	(\$0)	100.0%
5950391 Assmt-CMO EQ Hum Rgh	\$8,906	\$8,906	(\$ 0)	100.0%
5950393 Assmt-Offc Mgmt Bud	\$5,728	\$5,728	(\$0)	100.0%
5950394 Assmt-OMB Cont Imp	\$1,894	\$1,894	\$0	100.0%
5950395 Assmt-Human Rsrcs	\$241,857	\$241,905	(\$48)	100.0%
5950396 Assmt-CMO Gov Rel	\$6,443	\$6.357	\$86	98.7%
5950397 Assmt-City Council	\$12,127	\$12,126	\$0	100.0%
5950398 Assmt-City Manager	\$7.528	\$7,528	\$0	100.0%
5950399 Assmt-CAO Civil	\$188,277	\$188,277	\$0	100.0%
5950401 Assmt-City Clerk	\$5,124	\$5,124	\$0	100.0%
5950403 Assmt-Fin Admin	\$37,103	\$37,103	\$0	100.0%
5950404 Assmt-Fin Sys Supp	\$26,819	\$26,818	\$1	100.0%
5950406 Assmt-Fin Purchasing	\$30,987	\$30,929	\$58	99.8%
5950407 Assmt-Fin AP Srvcs	\$66,605	\$66,605	\$0	100.0%
5950410 Assmt-Fin Investment	\$1,181	\$1,184	(\$4)	100.3%
5950412 Assmt-Fin P-Cards	\$33,946	\$33,946	\$0	100.0%

2011 and 2012

Significant Risks and Uncertainties - The Division is subject to certain business risks that could have a material impact on future operations and financial performance. These risks include, but are not limited to, water conditions, weather and natural disaster-related disruptions, collective bargaining labor disputes, fish and other endangered species act issues, Environmental Protection Agency regulations, federal government regulations or orders concerning the operation, maintenance and/or licensing of facilities.

Reclassifications - Changes have been made to prior year account classifications as needed to conform to the current year presentation format. Such changes did not affect net position for the year.

NOTE 3 - UTILITY PLANT

A summary of the balances and changes in utility plant for 2012 and 2011 follows:

	Baland December 31 201	,	Additions	Retirements	Transfers & Adjustments	Balance December 31, 2012
Intangible Plant	\$ 39,747,81	9 \$		\$ -	\$ (93,559)	39,654,260
Hydraulic Production Plant	471,370,09	4 1	22,919,843	(592,443)	-	493,697,494
Transmission Plant	188,253,14	6	6,360,206	(12,421)	-	194,600,931
Distribution Plant	536,284,30	2 1	28,921,785	(814,672)	(50)	564,391,365
Regional Transmission	7,503,04	2	1,316,740		-	8,819,782
General Plant	185 874,26	~~	4 384 267	(53,494)	(183,466)	190,021 574
Telecommunications Plant	201,276,23	1	5,214,062	(5,568,255)		200,922,038
total Uniting Plant In Service	1,630,308,90	ہد	59,110,903	7,041,283	V(2)7,075	1,092,107,444
Less Accumulated	,,,,		1	1, 1,,		, , , , , , , , , , , , , , , , , , , ,
Depreciation	734,811,43	1 3	57,842,109	(6,946,285)	(1,803,211)	783,904,044
	895,497,47	0	11,274,794	(95,000)	1,526,136	908,203,400
Construction Work In Progress	49,472,40	8 (65,305,443		(68,839,828)	45,938,023
Net Utility Plant	\$ 944,969,87	8 \$ 7	76,580,237	\$ (95,000)	\$(67,313,692)	\$ 954,141,423
	Balanc December 31	,			Transfers &	Balance
	201	0	Additions	Retirements	Adjustments	December 31, 2011
Intangible Plant	\$ 36,677,94			Retirements		2011
Intangible Plant Hydraulic Production Plant		7 \$	Additions 3,069,872 18,019,253		Adjustments	39,747,819
	\$ 36,677,94	7 \$	3,069,872	\$	Adjustments	2011 \$ 39,747,819 471,370,094
Hydraulic Production Plant	\$ 36,677,94 453,365,34	7 \$ 1 6	3,069,872 18,019,253	\$ (14,500)	Adjustments	39,747,819
Hydraulic Production Plant Transmission Plant	\$ 36,677,94 453,365,34 169,266,70	7 \$ 1 6	3,069,872 18,019,253 19,093,643	\$ (14,500) (107,203)	Adjustments	2011 \$ 39,747,819 471,370,094 188,253,146
Hydraulic Production Plant Transmission Plant Distribution Plant	\$ 36,677,94 453,365,34 169,266,70 523,767,67	7 \$ 1 6 7	3,069,872 18,019,253 19,093,643 14,560,471	\$ (14,500) (107,203)	Adjustments	39,747,819 471,370,094 188,253,146 536,284,302
Hydraulic Production Plant Transmission Plant Distribution Plant Regional Transmission	\$ 36,677,94 453,365,34 169,266,70 523,767,67 5,115,17	7 \$ 1 6 7 3	3,069,872 18,019,253 19,093,643 14,560,471 2,387,869	\$ (14,500) (107,203) (2,043,846)	Adjustments \$	2011 \$ 39,747,819 471,370,094 188,253,146 536,284,302 7,503,042
Hydraulic Production Plant Transmission Plant Distribution Plant Regional Transmission General Plant Telecommunications Plant Total Utility Plant In Service	\$ 36,677,94 453,365,34 169,266,70 523,767,67 5,115,17 182,507,94	7 \$ 1 6 7 3 0 1	3,069,872 18,019,253 19,093,643 14,560,471 2,387,869 3,579,460	\$ {14,500} {107,203} {2,043,846} (7,144)	Adjustments \$	2011 \$ 39,747,819 471,370,094 188,253,146 536,284,302 7,503,042 185,874,267
Hydraulic Production Plant Transmission Plant Distribution Plant Regional Transmission General Plant Telecommunications Plant	\$ 36,677,94 453,365,34 169,266,70 523,767,67 5,115,17 182,507,94 200,289,07	7 \$ 1 66 7 3 0 1 1 55 6	3,069,872 18,019,253 19,093,643 14,560,471 2,387,869 3,579,460 2,254,862	\$ {14,500} {107,203} {2,043,846} (7,144) {1,267,702}	Adjustments \$ - (205,989)	2011 \$ 39,747,819 471,370,094 188,253,146 536,284,302 7,503,042 185,874,267 201,276,231
Hydraulic Production Plant Transmission Plant Distribution Plant Regional Transmission General Plant Telecommunications Plant Total Utility Plant In Service Less Accumulated	\$ 36,677,94 453,365,34 169,266,70 523,767,67 5,115,17 182,507,94 200,289,07	7 \$ 1 66 7 3 0 1 1 5 6 6 8 5	3,069,872 18,019,253 19,093,643 14,560,471 2,387,869 3,579,460 2,254,862 62,965,430	\$ (14,500) (107,203) (2,043,846) (7,144) (1,267,702) (3,440,395)	\$ - (205,989)	2011 \$ 39,747,819 471,370,094 188,253,146 536,284,302 7,503,042 185,874,267 201,276,231 1,630,308,901
Hydraulic Production Plant Transmission Plant Distribution Plant Regional Transmission General Plant Telecommunications Plant Total Utility Plant In Service Less Accumulated Depreciation	\$ 36,677,94 453,365,34 169,266,70 523,767,67 5,115,17 182,507,94 200,289,07 1,570,989,85 683,509,06	7 \$ 1 66 7 3 0 1 1 55 6 8 5 7	3,069,872 18,019,253 19,093,643 14,560,471 2,387,869 3,579,460 2,254,862 62,965,430 56,555,538	\$ (14,500) (107,203) (2,043,846) (7,144) (1,267,702) (3,440,395)	\$ (205,989) (205,989) (1,812,780)	2011 \$ 39,747,819 471,370,094 188,253,146 536,284,302 7,503,042 185,874,267 201,276,231 1,630,308,901 734,811,431

Unlity Plant includes non-depreciable assets of \$74,779,420 for 2012 and \$69,952,380 for 2011.

CITY OF TACOMA, WASHINGTON DEPARTMENT OF PUBLIC UTILITIES CLICK! NETWORK OPERATIONAL SUMMARY

	-	DECEMBER D		DECEMBER 2013		DECEMBER 2012		DECEMBER 2011		DECEMBER 31, 2010		DECEMBER 31, 2009		DECEMBER 2008	
nlecommunications Revenue						20.2		2011		20.0		2000		2000	
CATV	S	19,836,525	S	19,496,123	\$	18,428,986	S	17,831,086	\$	17,723,146	\$	16,290,075	\$	14.235.013	
Broadband		1,109,326		1,140,453		1,365,550		1,337,371		1,162,320		1,294,120		1,180,523	
ISP		5,987,698		5,419,161		4.980.979		4,807,300		4,708,657		4,433,807		4,220,760	
Interdepartmental		217.017		229,632		119,819		127,636		193,096		158,315		161,987	
Miscellaneous						2,0,0,0,0								1,520,215	
Total Revenue		27,150,566		26,285,369		24,895,334	>	24,103,393		23,787,219		22,176,317		21,318,498	
lecommunications Expense-Commercial															
Administration & Sales Expense															
Salaries & Wages Expense		2,906,826		2,847,120		2,783,332		2,856,808		2,863,907		2,796,320		2,883,927	
General		421,514		699,244		519,998		544,502		611,772		588,560		983,141	
Contract Services		12,643,254		11,900,808		12,085,480		11,813,162		11,444,321		11,548,988		11,393,062	
IS & Intergovernmental Services		710,113		631,385		617,102		674,018		536,041		498,473		511,068	
Fleet Services		12,647		11,049		6,514		8,333		6,607		6,847		18,420	
Capitalized A&G Expense		(62,533)		(120,491)		(206,323)		(217,616)		(697,429)		(420,253)		(308,686)	
Total Administration & Sales		16,631,821		15,969,115		15,806,103		15,679,207		14,765,219		15,018,935		15,480,932	
Operations & Maintenance Expense															
Salaries & Wages Expense		2,577,896		2,435,321		2,546,816		2,564,034		2.640,334		2,544,861		1,958,078	
General		231,978		176,640		192,711		195.718		258,019		303,808		297,904	
Contract Services		126,176		249,960		199,040		114,418		279,047		549,986		358,895	
IS & Intergovernmental Services		25,198		25,915		34,007		22,391		29,097		39,518		30,210	
Fleet Services		144,767		133,794		134,470		148,247		122,409		113,006		117,396	
New Connect Capital		(106,683)		(127,043)		(195,464)		(192,506)		(243,126)		(480,954)		(357,262)	
Total Operations & Maintenance		2,999,332		2,894,587		2,911,580		2,852,302		3,085,780		3,070,225		2,405,221	
Total Telecommunications Expense		19,631,153		18,863,702		18,717,683		18,531,509		17,850,999		18,089,160		17,886,153	
t Revenues Before Taxes and Depreciation		7,519,413		7,421,667	_	6,177,651	_	5,571,884		5,936,220		4,087,157		3,432,345	
Taxes		0.000.000													
Depreciation and Amortization		3,796,690		3,874,803		3,624,108		3,475,502		3,394,835		3,113,886		2,978,556	
Total Taxes & Depreciation	_	5,128,915	_	5,209,048	_	5,870,860	_	6,042,133		4,088,620		4,394,826		4,153,108	
Total Taxes & Depreciation		8,925,605		9,083,851		9,494,968		9,517,635		7,483,455		7,508,712		7,131,664	
t Revenues (Exponsos)	\$	(1,406,192)	\$	(1,662,184)	\$	(3,317,317)	\$	(3,945,751)	\$	(1,547,235)	\$	(3,421,555)	\$	(3,699,319)	

The depreciation and amortization is not a real cost. It is used for accounting purposes. In the case of a private business it it used to lower the taxes paid for the company. It is a non-cost, no cash expended accounting procedure. - Kit Burns

\$49,626702 depreciation

-- \$49,626,702

CITY OF TACOMA, WASHINGTON DEPARTMENT OF PUBLIC UTILITIES CLICK! NETWORK OPERATIONAL SUMMARY

	DECEMBER 2007	DECEMBER 2006	DECEMBER 2005	DECEMBER 2004		
lecommunications Revenue						
CATV	\$ 13,307,199	\$ 12,384,419	\$ 11,648,785	\$ 10,819,421		
Broadband	1,209,956	897,353	750,621	727,199		
ISP	4,315,660	3,625,165	3,105,832	2,479,302		
Interdepartmental	159,160	168,156	220,140	149,800		
Miscellaneous	1,095,705	887,042	642,955	338,071		
Total Revenue	20,087,680	17,962,135	16,368,333	14,513,793		
lecommunications Expense-Commercial						
Administration & Sales Expense						
Salaries & Wages Expense	2,754,301	2,782,259	2,569,960	2,388,254		
General	721,272	456,249	827,764	1,143,621		
Contract Services	10,502,700	9,517,660	8,202,025	7,511,484		
IS & Intergovernmental Services	567,579	217,469	268,598	208,535		
Fleet Services	25,102	27,065	22,734	11,199		
Capitalized A&G Expense	(117,662)	(359,970)	(305,320)	(419,789)		
Total Administration & Sales	14,453,292	12,640,732	11,585,761	10,843,304		
Operations & Maintenance Expense						
Salaries & Wages Expense	1,893,140	1,647,746	1,466,132	1,224,764		
General	280,322	264,043	292,464	248,440		
Contract Services	305,886	282.614	202.659	153,545		
IS & Intergovernmental Services	34,976	62,229	64,137	48,520		
Fleet Services	127,134	104,728	112.011	53,141		
New Connect Capital	(369,312)	(429,693)	(582,017)	(372,641)		
Total Operations & Maintenance	2,272,146	1,931,667	1,555,386	1,355,769		
Total Telecommunications Expense	16,725,438	14,572,399	13,141,147	12,199,073		
t Revenues Before Taxes and Depreciation	3,362,242	3,389,736	3,227,186	2,314,720		
Taxes	2,680,519	2,538,569	2,282,193	2,003,979		
Depreciation and Amortization	3,403,439	3,730,000	4,432,019	3,173,734		
Total Taxes & Depreciation	6,083,958	6,268,569	6,714,212	5,177,713		
:Revenues (Expenses)	\$ (2,721,716)	\$ (2,878,833)	\$ (3,487,026)	\$ (2,862,993)		

CCG Consulting LLC 10-Year Strategic Business Plan for Click!



Strategic Considerations

This report is suggesting that Click! makes some significant changes to the way you do business. This section will look at a few of the major issues in more depth.

A. Competition with ISPs

This report recommends very strongly that Click! compete with your own high-speed data product. Today this is all done through the ISPs on a wholesale basis. It is my belief that if Click! is unwilling to offer a retail data product that you should consider selling the Company. The wholesale model is clearly not working. Both Click! and the ISPs have been stagnant for nearly three years in terms of the number of customers served. During those three years there has been significant growth in the market for high-speed Internet penetrations that have grown nationwide from 45% to 65%. Click! has missed out on that growth with the current model.

Click! faces a dilemma in that any competition model might have a negative impact on the ISPs. It is my impression that they are fragile companies who could not withstand a great amount of competition. So the question that is raised is how Click! can compete with the ISPs and still maintain the wholesale business plan. There are a number of different ways that Click! can approach the introduction of competition. Let's examine the pros and cons of each option.

1. Buy One or More of the ISPs

One way to enter the market and not to compete with the ISPs is to buy them out. It is certainly possible that when you notify the ISPs that you are entering the retail data market that one or more of them might prefer to sell their Company to you rather than compete against you. Each of the three ISPs has roughly 8,000 retail customers, and so buying even one of them would give Click! a big jump start into the retail business.

One issue that has to be considered is how Click! might get the cash to buy these businesses. Probably in the past this could be done using reserves from Power, but that may no longer be an option. Click! is unique among municipal communications utilities in that it is debt free (I only know of one other municipal communications utility without debt). I would think that Click! could borrow the money, either by issuing bonds or by getting a commercial bank loan to buy out one or more of the ISPs.

Another issue is to how to determine a fair price to pay for one of these companies. Before buying any individual ISP you will ask to see their books before making an offer. However, one can talk generically about how these kinds of businesses are valued in the market:

 Communications companies that provide service over their own network are more valuable than companies that use somebody else's network. Generally valuations in the communications industry are discussed in terms of multiples of earnings.

"DRAFT" "confidential - do not disclose outside of Click! Network"

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Click! Network is profitable for Tacoma Public Utilities

The Click! Network is a community asset making a \$7.5 million profit last year. It has created positive revenue and at no expense to rate payers. This is shown in TPU Operational Summary reports from 2004 through 2014.

CCG Consulting reported in their 2010 report on page 66 that "Click" is unique as it is 'debt free'. Click is actually paying the rate payers.

Think about it this way -

If Click didn't exist how would the operational reports from TPU read? That's a good question.

Click's \$57 million profitable contribution to TPU from 2001 to 2014 would not exist.

Local jobs and salaries of more than \$28 million would not exist since 2004. Not to mention the ISPs contributions to jobs and local economy.

Since 2004, over \$100 million dollars in cost savings for both Click and Comcast customers due to competitive rates for would not have been spent in the community; it would not have been invested in our schools, roads, parks, and local businesses. The \$100 million would have left the state permanently.

What is the annual savings for services for the last 14 years to the School District and inter-governmental agencies with the City's 134 iNet services connections? What would have been the annual cost burden to the school district and governmental agencies if Click hadn't happened?

Why isn't this discussed as part of the equation of Click's value?

In all of the TPU slide presentations and all of the CCG reports these significant income, savings, and community benefits are not mentioned.

In the TPU annual reports, since 1997 through 2014, it is clear that Click! Network has created revenue and jobs for Tacoma Public Power.

Tacoma City Council has the opportunity to lead the nation by example. We can set local and national standards for the state and the nation. We can provide universal internet access, starting with students in school and widening service to the entire Tacoma Power Service area.

As a public policy, this is to commit to future economic growth, local jobs, universal access, and competitive pricing with savings to all of us. It is a key for a bright future.

The City Council should support this valuable asset and not give it as a gift to a private company. Tell them to ignore the false "Enron Economics" and "Arthur Anderson Accounting" that mislead the community with inaccuracies.

Recommendations for Public Policy regarding Click!

First is to re-commit "to being the most wired city in the Nation".

Second is to define "high-speed internet as 20 mbps" as low end of acceptable and make that the minimum speed for universal access. The commitment should include having the highest average speed in the nation and becoming the first city with universal broadband access.

Third is to provide universal high speed broad band to all Tacoma Power Customers within the current infrastructure of Click starting with families that have students in school. The requirement for qualifying should be simple.

This involves working with the ISPs to implement this program. The qualifying criteria could simply be qualification for the school lunch program –

Do you have students in school? If Yes. . then. .

Do you have access to the internet at home? If the answer is yes to the first question and no to the second - they qualify.

Fourth Next year, 2016, the process can begin for high speed Gigabit service to all businesses connections by directing Tacoma Power to include in the 2016 budget an upgrade for their backbone next year with DOCSIS 3.1.

The goal for minimum speed by 2025 for the Click! Network should be 1 Gig for homes. This will lay the ground and make Tacoma fertile for economic growth.

TPUs consultant said that Tacoma Power can make Gig Internet available for somewhere between \$2.5 and \$3.4 million. [page 6 in July 17, 2015 report]. Tacoma Power can afford this. This should make national news – we can lead the nation.

Fifth commit to local jobs by allowing the ISPs to continue to providing service, also commit to stable local jobs and prevent Click! From outsourcing work piecemeal to migratory contractors instead of supporting and building upon the local institutional knowledge base of Click! Employees.

Stable jobs are necessary for economic growth. Click employees are neighbors and taxpayers committed to Click! Network and to Tacoma.

They are real people, not just numbers, and are a part of our community.

The community should know that Click! Network is profitable.

Contact your City Council Member and tell them Click! Network needs to remain in the community. Write them and call them. Join us at the next City Council Meeting, December 15th, 5:00PM and give your input. Let's have a community discussion!

Kit Burns 253.820.7392 kburns.wcb@gmail.com

City of Tacoma & TPU Guidelines and Processes for the Surplus Sale of Real Property

Surplus Sale of Tacoma Public Utility Real Property

- The Sale of Surplus Tacoma Public Utility Real Property requires the following:
 - o Declaration of Surplus Required: The Director of Utilities must certify that the property is surplus to the utilities' needs.
 - Bid-Sale or Negotiated Disposition or RFP: The sale of the property will be by sale to the highest bidder at bid-sale, or via a negotiated disposition for fair market value, or by a request for proposal selection process.
 - o Hearing Required: The City Council must hold a public hearing concerning the sale of utility property.
 - o Board and Council Approval. The Public Utility Board and the City Council must approve the proposed sale.

No.	Step	Time	Method of Notice	Applicable Law	
1,	Property offered to all City and TPU Departments	2 wk	E-mail	N/A	
2.	Director of Utilities Certifies Declaration of Surplus	l wk	N/A	RCW 35,94,040 TMC 1.06.280	
3.*	Notice of Surplus provided to External Government entities, Non-Profits, Neighborhood Groups, Adjacent Property Owners (300 feet), Surplus Website, and Registrants of Gov Delivery E-mail List Serve.	2 - 4 wk	E-mail & Website Mail only to adj. prop owners	N/A	
4.*	Conduct Bid-Sale or Negotiated Disposition or RFP	3 wk	If Bid or RFP, then: E-mail & Website Mail only to adj, prop. owners Property Posted Newspaper	TMC 1.06,280	
5.	and Sale, and Recommends Council Approval Council Sets Hearing		Clerk of Board provides Public Notice	Charter Sec. 9.1	
6.			City Clerk provides Public Notice		
7.					
8.	Council Approves Declaration of Surplus and Sale	l wk			
	Total Approx. Time	16-18 wk			

^{*}Notice may not be provided for unique negotiated dispositions including selling property to abutting owners.

For All Surplus Sales.

• The Washington State Constitution prohibits the 'gifting' of property, except in cases where such gift(s) support the 'poor and infirm'. In all other cases, the City must receive fair market value for the property; or consideration commensurate with fair market value.

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