**CITY OF TACOMA**

**\* PRICE PROPOSAL FORM \***

**Request for Bids PE17-0224F**

**LED Luminaires and Accessories**

* All prices are to be in U.S. dollars and include all associated fees. The City will not pay any additional fees, tariffs, add-ons or surcharges.
* To offer an alternate bid, copy and submit the appropriate proposal pages.
* We agree to furnish the following items F.O.B. Destination, freight prepaid and allowed (included in unit price).

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Item #** | **Description** | **Manufacturer** | | | | **Model/ Part #** | | | **Estimated Quantity** | **Unit Price** | **Total Price** |
| 1 | 100W. Replacement |  | | | |  | | | 7,450 |  | $0.00 |
| 2 | 100W. Replacement 45 Degree |  | | | |  | | | 850 |  | $0.00 |
| 3 | 200W. Replacement |  | | | |  | | | 4,420 |  | $0.00 |
| 4 | 250W. Replacement |  | | | |  | | | 1,085 |  | $0.00 |
| 5 | 400W. Replacement |  | | | |  | | | 2,565 |  | $0.00 |
|  | | | | | | **Fixture Subtotal** | | | | **NA** | **$0.00** |
|  |  | | |  | | |  | |  |  |  |
| **Additional Components** | | | | | | | | |  |  |  |
| 6 | Solid State Photocell |  | | | |  | | | 15,370 |  | $0.00 |
| 7 | House-side Shield (100W) |  | | | |  | | | 400 |  | $0.00 |
| 8 | Shorting Cap |  | | | |  | | | 1,000 |  | $0.00 |
|  |  | | **Additional Components Subtotal** | | | | | | | **NA** | $0.00 |
|  | | | | |  | | | Sales Tax 10.1% | | |  |
|  | | | | |  | | | **Total** | | | **$0.00** |

Note: The unit price and extended price are to be shown in the spaces provided. Extended price shall be determined by multiplying   
the unit price by the quantity.

**The City will use criteria designed to maximize the cost effectiveness of the fixtures by looking at the fixture price, energy consumption, and energy cost to determine the shortest payback time.**

1. **Respondent Qualifications**

Has your firm successfully fulfilled orders for similar scope and product quantity within the last ***five (5) years*?**

Y\_\_\_\_ N\_\_\_\_

NOTE: Only businesses and manufacturers with a record of successful order fulfillment for similar scope and product quantity within the last five years will be considered.

1. **References**

Provide three or more recent references from governmental agencies that have installed your LED street light luminaires able to verify your firm’s expertise for this scope of work. The clients should have worked with your firm within the last five years. For each reference, provide the following information:

1. Agency name
2. Contact person(s) and title
3. Address
4. Phone number
5. Email address
6. Product description
7. Dates of service
8. **Respondent’s statement of warranty terms.** Provide details of warranty coverage, including whether provided by manufacturer or Respondent. Indicate whether proposed warranties “equal or exceed” those specified in 2.09 and 2.10 A.6. Provide additional pages if needed.
9. **Provide name and contact information of the local manufacturer’s representative, if available.**
10. **Materials will be delivered within 45 days from receipt of order.**

Y\_\_\_\_ N\_\_\_\_

If no, please explain: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. **Prompt Payment Discount \_\_\_\_\_% \_\_\_\_\_ days, net 30.**

Payment discount periods of 20 calendar days or more will be considered in determining lowest responsive bid.

1. **Small Business Enterprise (SBE)**

Is your firm a certified City of Tacoma [Small Business Enterprise](http://www.cityoftacoma.org/government/city_departments/community_and_economic_development/small_business_enterprise/)?

Y\_\_\_\_ N\_\_\_\_

Is your firm partnering with, or subcontracting to, a certified City of Tacoma [Small Business Enterprise](http://www.cityoftacoma.org/government/city_departments/community_and_economic_development/small_business_enterprise/)?

Y\_\_\_\_ N\_\_\_\_

If yes, provide the full legal name of the SBE: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. **Minority and Women’s Business Enterprise (MWBE)**

Is your firm a minority/woman owned firm certified with the [Washington State Office of Minority and Women’s Business Enterprises](http://omwbe.wa.gov/)?

Y\_\_\_\_ N\_\_\_\_

Is your firm partnering with, or subcontracting to, a minority/woman owned firm certified with the [Washington State Office of Minority and Women’s Business Enterprises](http://omwbe.wa.gov/)?

Y\_\_\_\_ N\_\_\_\_

If yes, provide the full legal name of the MWBE: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. **Most Favorable Prices and Terms**
2. All prices, terms, and benefits offered are equal to or better than the equivalent prices, terms and benefits being offered by Respondent to any other government unit or commercial customer.

Y\_\_\_\_ N\_\_\_\_

1. If any contract, agreement or arrangement for comparable products and volumes provides lower prices, more favorable terms or greater benefits to any other government unit or commercial customer, during the term of this Contract, this Contract shall thereupon be deemed amended to provide the same or better prices, terms and benefits to the City.

Y\_\_\_\_ N\_\_\_\_

1. **Does your firm collect and remit sales tax to the state of Washington?**

Y\_\_\_\_ N\_\_\_\_

1. **Does your firm accept payment by Visa credit card?**

NOTE: The City of Tacoma will not accept price changes or pay additional fees when a credit card is used.

Y\_\_\_\_ N\_\_\_

1. **Does your firm accept payment by EFT/ACH?** (Electronic Funds Transfer (EFT) by Automated Clearing House (ACH))

Y\_\_\_\_ N\_\_\_\_