

Pre-Bid Estimate				2,100,000	Shihlin Electric		Central Moloney, Inc.		Howard Industries	
ITEM #	MID #	KVA	VOLTAGES	ESTIMATED 3 YR	Shihlin Electric		Central Moloney, Inc		General Pacific, Inc.	
					Unit	Extended	Unit	Extended	Unit	Extended
1	35688	75	12470/7200 - 208/120	30	N/B	N/B	\$11,296.00	\$338,880.00	\$5,115.00	\$153,450.00
2	35690	150		33	N/B	N/B	\$12,193.00	\$402,369.00	\$6,196.00	\$204,468.00
3	35692	300		20	N/B	N/B	\$15,583.00	\$311,660.00	\$8,822.00	\$176,440.00
4	35693	500		12	N/B	N/B	\$15,377.00	\$184,524.00	\$11,474.00	\$137,688.00
5	35695	1000	12470/7200 - 480/277	6	N/B	N/B	N/B	N/B	\$21,426.00	\$128,556.00
6	35699	75		3	N/B	N/B	\$11,074.00	\$33,222.00	\$5,109.00	\$15,327.00
7	35701	150		7	N/B	N/B	\$12,543.00	\$87,801.00	\$6,196.00	\$43,372.00
8	35703	300		13	N/B	N/B	\$14,347.00	\$186,511.00	\$8,281.00	\$107,653.00
9	35704	500		15	N/B	N/B	\$17,224.00	\$258,360.00	\$10,590.00	\$158,850.00
10	35706	1000		8	N/B	N/B	\$32,172.00	\$257,376.00	\$16,760.00	\$134,080.00
11	35707	1500		7	N/B	N/B	N/B	N/B	\$24,935.00	\$174,545.00
12	35708	2000		1	N/B	N/B	N/B	N/B	\$29,460.00	\$29,460.00
13	35709	2500		2	N/B	N/B	N/B	N/B	\$36,535.00	\$73,070.00
14	35710	75	12470/7200 - 240D/120	1	N/B	N/B	\$11,196.00	\$11,196.00	\$5,255.00	\$5,255.00
15	35711	1000		0	N/B	N/B	\$37,403.00	\$0.00	\$20,019.00	\$0.00
16	35712	300	12470/7200 - 4160/2400	0	N/B	N/B	\$16,980.00	\$0.00	\$11,520.00	\$0.00
17	35713	1000	12470/7200 - 2400D	0	N/B	N/B	\$23,577.00	\$0.00	\$17,934.00	\$0.00
18	35716	75	13.8D-208/120	1	N/B	N/B	\$11,910.00	\$11,910.00	\$5,285.00	\$5,285.00
19	35718	150		1	N/B	N/B	\$11,050.00	\$11,050.00	\$6,261.00	\$6,261.00
20	35720	300		1	N/B	N/B	\$15,071.00	\$15,071.00	\$9,205.00	\$9,205.00
21	35721	500		1	N/B	N/B	\$20,917.00	\$20,917.00	\$12,320.00	\$12,320.00
22	35723	1000		0	N/B	N/B	N/B	N/B	\$21,135.00	\$0.00
23	35727	75	13.8D-480/277	1	\$9,100.00	\$9,100.00	\$11,700.00	\$11,700.00	\$5,106.00	\$5,106.00
24	35729	150		1	\$11,200.00	\$11,200.00	\$11,020.00	\$11,020.00	\$6,123.00	\$6,123.00
25	35731	300		1	\$13,500.00	\$13,500.00	\$13,341.00	\$13,341.00	\$8,409.00	\$8,409.00
26	35732	500		4	\$17,000.00	\$68,000.00	\$17,757.00	\$71,028.00	\$11,000.00	\$44,000.00
27	35734	1000		3	\$23,000.00	\$69,000.00	\$32,133.00	\$96,399.00	\$16,782.00	\$50,346.00
28	35735	1500		2	\$28,500.00	\$57,000.00	N/B	N/B	\$23,481.00	\$46,962.00
29	35736	2000		2	\$35,100.00	\$70,200.00	N/B	N/B	\$28,419.57	\$56,839.14
30	35737	2500		2	\$41,600.00	\$83,200.00	N/B	N/B	\$35,746.00	\$71,492.00
31	60414	75	12470/7200 - 208/120	2	N/B	N/B	\$11,346.00	\$22,692.00	\$6,397.00	\$12,794.00
32	60415	150		3	N/B	N/B	\$12,023.00	\$36,069.00	\$7,667.00	\$23,001.00
33	60416	300		2	N/B	N/B	\$16,946.00	\$33,892.00	\$10,479.00	\$20,958.00
34	60417	500		1	N/B	N/B	\$24,909.00	\$24,909.00	\$13,457.00	\$13,457.00
35	60418	1000	12470/7200 - 480/277	1	N/B	N/B	N/B	N/B	\$25,748.00	\$25,748.00
36	60419	75		1	N/B	N/B	\$11,206.00	\$11,206.00	\$6,233.00	\$6,233.00
37	60420	150		1	N/B	N/B	\$12,096.00	\$12,096.00	\$7,515.00	\$7,515.00
38	60421	300		1	N/B	N/B	\$16,586.00	\$16,586.00	\$9,763.00	\$9,763.00
39	60422	500		1	N/B	N/B	\$22,281.00	\$22,281.00	\$12,685.00	\$12,685.00
40	60423	1000		1	N/B	N/B	\$46,960.00	\$46,960.00	\$21,289.00	\$21,289.00
41	60424	1500		1	N/B	N/B	N/B	N/B	\$29,020.00	\$29,020.00
42	60425	2000		1	N/B	N/B	N/B	N/B	\$35,064.00	\$35,064.00
43	60426	2500		1	N/B	N/B	N/B	N/B	\$44,828.00	\$44,828.00
44	60427	75	12470/7200 - 240D/120	0	N/B	N/B	\$11,534.00	\$0.00	\$6,454.00	\$0.00
45	60428	1000		0	N/B	N/B	\$49,983.00	\$0.00	\$23,916.00	\$0.00
46	60429	300	12470/7200 - 4160/2400	0	N/B	N/B	\$20,560.00	\$0.00	\$14,562.00	\$0.00
47	60430	1000	12470/7200 - 2400D	0	N/B	N/B	\$30,360.00	\$0.00	\$21,224.00	\$0.00
48	60431	75	13.8D-208/120	0	N/B	N/B	\$16,987.00	\$0.00	\$6,382.00	\$0.00
49	60432	150		0	N/B	N/B	\$15,939.00	\$0.00	\$7,575.00	\$0.00
50	60433	300		0	N/B	N/B	\$17,377.00	\$0.00	\$10,517.00	\$0.00
51	60434	500		0	N/B	N/B	\$24,813.00	\$0.00	\$14,343.00	\$0.00
52	60435	1000		0	N/B	N/B	N/B	N/B	\$25,227.00	\$0.00
53	60436	75	13.8D-480/277	0	N/B	N/B	\$14,190.00	\$0.00	\$6,896.00	\$0.00
54	60437	150		0	N/B	N/B	\$15,909.00	\$0.00	\$7,486.00	\$0.00
55	60438	300		1	N/B	N/B	\$15,467.00	\$15,467.00	\$10,056.00	\$10,056.00
56	60439	500		1	N/B	N/B	\$21,621.00	\$21,621.00	\$13,143.00	\$13,143.00
57	60440	1000		1	N/B	N/B	\$41,430.00	\$41,430.00	\$20,884.00	\$20,884.00
58	60441	1500		1	N/B	N/B	N/B	N/B	\$28,034.00	\$28,034.00
59	60442	2000		0	N/B	N/B	N/B	N/B	\$33,498.00	\$0.00
60	60443	2500		0	N/B	N/B	N/B	N/B	\$41,910.00	\$0.00
				199						
				Pre-Evaluated Total		\$381,200.00		\$2,639,544.00		\$2,199,034.14
				% Diff from Low Bid		0%		592%		477%
				Cover Credit (max 3%)		0.0%		1.5%		1.5%
				Performance Credit (max 3%)		2.00%		2.00%		2.00%
				Prompt Payment Discount		0%		0%		0%
				Total Credits		2.0%		3.5%		3.5%
				Evaluated Total		\$373,576.00		\$2,547,159.96		\$2,122,067.95
			Final Bid Order		Non-Responsive Pricing submitted for 8 out of 60 Line Items		4		2	
				Mineral Oil Unit Pricing		\$381,200.00		\$2,334,335.00		\$1,864,562.14
				Natural Ester Units Pricing		\$0.00		\$305,209.00		\$334,472.00
				Mineral Oil Unit Pricing - Credit Applied		\$373,576.00		\$2,252,633.28		\$1,799,302.47
				Natural Ester Units Pricing - Credit Applied		\$0.00		\$294,526.69		\$322,765.48
			Meet Technical Provisions			Yes		Yes		No
			Lead Time			20 weeks		14 - 18 weeks		18 - 22 weeks
			Mfg QC Policy			Yes		Yes		Yes
			Factory Product Brochure & Drawings			Yes		Yes		Yes
			References			Yes		Yes		Yes
			Prime Contractor's Pre-Work Form			Yes		Yes		Yes
			SBE Certified			No		No		No
			Acknowledge Addendum #1 & #2			Yes		Yes		Yes

Pre-Bid Estimate				2,100,000	Cooper Power		ABB		ERMCO	
ITEM #	MID #	KVA	VOLTAGES	ESTIMATED 3 YR	Anixter, Inc.		WESCO Distribution, Inc.		ERMCO	
					Unit	Extended	Unit	Extended	Unit	Extended
1	35688	75	12470/7200 - 208/120	30	\$8,134.00	\$244,020.00	\$8,712.00	\$261,360.00	\$5,608.00	\$168,240.00
2	35690	150		33	\$8,910.00	\$294,030.00	\$9,793.00	\$323,169.00	\$6,535.00	\$215,655.00
3	35692	300		20	\$10,463.00	\$209,260.00	\$11,650.00	\$233,000.00	\$8,200.00	\$164,000.00
4	35693	500		12	\$13,454.00	\$161,448.00	\$15,343.00	\$184,116.00	\$10,467.00	\$125,604.00
5	35695	1000		6	\$22,558.00	\$135,348.00	\$25,568.00	\$153,408.00	\$17,292.00	\$103,752.00
6	35699	75	12470/7200 - 480/277	3	\$8,069.00	\$24,207.00	\$8,668.00	\$26,004.00	\$5,579.00	\$16,737.00
7	35701	150		7	\$8,767.00	\$61,369.00	\$9,712.00	\$67,984.00	\$6,165.00	\$43,155.00
8	35703	300		13	\$10,074.00	\$130,962.00	\$11,018.00	\$143,234.00	\$7,714.00	\$100,282.00
9	35704	500		15	\$12,228.00	\$183,420.00	\$13,825.00	\$207,375.00	\$9,210.00	\$138,150.00
10	35706	1000		8	\$17,416.00	\$139,328.00	\$21,268.00	\$170,144.00	\$14,768.00	\$118,144.00
11	35707	1500		7	\$24,024.00	\$168,168.00	\$26,668.00	\$186,676.00	\$18,339.00	\$128,373.00
12	35708	2000		1	\$29,680.00	\$29,680.00	\$32,793.00	\$32,793.00	\$22,710.00	\$22,710.00
13	35709	2500		2	\$35,347.00	\$70,694.00	\$40,425.00	\$80,850.00	\$28,109.00	\$56,218.00
14	35710	75	12470/7200 - 240D/120	1	\$8,305.00	\$8,305.00	\$9,218.00	\$9,218.00	\$5,630.00	\$5,630.00
15	35711	1000		0	\$18,380.00	\$0.00	\$27,562.00	\$0.00	\$16,660.00	\$0.00
16	35712	300	12470/7200 - 4160/2400	0	\$12,646.00	\$0.00	N/B	N/B	\$10,444.00	\$0.00
17	35713	1000	12470/7200 - 2400D	0	\$17,532.00	\$0.00	N/B	N/B	\$16,131.00	\$0.00
18	35716	75	13.8D-208/120	1	\$8,276.00	\$8,276.00	\$9,062.00	\$9,062.00	\$5,639.00	\$5,639.00
19	35718	150		1	\$9,030.00	\$9,030.00	\$9,887.00	\$9,887.00	\$6,576.00	\$6,576.00
20	35720	300		1	\$10,377.00	\$10,377.00	\$11,556.00	\$11,556.00	\$8,228.00	\$8,228.00
21	35721	500		1	\$13,584.00	\$13,584.00	\$15,493.00	\$15,493.00	\$10,385.00	\$10,385.00
22	35723	1000		0	\$21,378.00	\$0.00	\$25,543.00	\$0.00	\$17,624.00	\$0.00
23	35727	75	13.8D-480/277	1	\$8,251.00	\$8,251.00	\$9,081.00	\$9,081.00	\$5,631.00	\$5,631.00
24	35729	150		1	\$8,888.00	\$8,888.00	\$9,793.00	\$9,793.00	\$6,189.00	\$6,189.00
25	35731	300		1	\$10,113.00	\$10,113.00	\$11,443.00	\$11,443.00	\$7,768.00	\$7,768.00
26	35732	500		4	\$12,073.00	\$48,292.00	\$13,962.00	\$55,848.00	\$9,206.00	\$36,824.00
27	35734	1000		3	\$18,049.00	\$54,147.00	\$21,206.00	\$63,618.00	\$14,745.00	\$44,235.00
28	35735	1500		2	\$23,691.00	\$47,382.00	\$27,037.00	\$54,074.00	\$18,389.00	\$36,778.00
29	35736	2000		2	\$29,018.00	\$58,036.00	\$31,931.00	\$63,862.00	\$22,136.00	\$44,272.00
30	35737	2500		2	\$34,177.00	\$68,354.00	\$42,100.00	\$84,200.00	\$27,524.00	\$55,048.00
31	60414	75	12470/7200 - 208/120	2	\$8,674.00	\$17,348.00	\$9,968.00	\$19,936.00	\$6,826.00	\$13,652.00
32	60415	150		3	\$9,512.00	\$28,536.00	\$11,025.00	\$33,075.00	\$7,813.00	\$23,439.00
33	60416	300		2	\$11,271.00	\$22,542.00	\$12,800.00	\$25,600.00	\$9,540.00	\$19,080.00
34	60417	500		1	\$14,471.00	\$14,471.00	\$16,556.00	\$16,556.00	\$11,988.00	\$11,988.00
35	60418	1000		1	\$23,680.00	\$23,680.00	\$27,787.00	\$27,787.00	\$20,133.00	\$20,133.00
36	60419	75	12470/7200 - 480/277	1	\$8,618.00	\$8,618.00	\$9,737.00	\$9,737.00	\$6,800.00	\$6,800.00
37	60420	150		1	\$9,437.00	\$9,437.00	\$10,625.00	\$10,625.00	\$7,468.00	\$7,468.00
38	60421	300		1	\$10,795.00	\$10,795.00	\$11,925.00	\$11,925.00	\$9,110.00	\$9,110.00
39	60422	500		1	\$13,094.00	\$13,094.00	\$15,050.00	\$15,050.00	\$10,798.00	\$10,798.00
40	60423	1000		1	\$19,025.00	\$19,025.00	\$23,475.00	\$23,475.00	\$17,585.00	\$17,585.00
41	60424	1500		1	\$25,806.00	\$25,806.00	\$29,687.00	\$29,687.00	\$21,481.00	\$21,481.00
42	60425	2000		1	\$31,768.00	\$31,768.00	\$35,243.00	\$35,243.00	\$26,711.00	\$26,711.00
43	60426	2500		1	\$37,759.00	\$37,759.00	\$44,406.00	\$44,406.00	\$32,204.00	\$32,204.00
44	60427	75	12470/7200 - 240D/120	0	\$8,865.00	\$0.00	\$10,281.00	\$0.00	\$6,839.00	\$0.00
45	60428	1000		0	\$19,613.00	\$0.00	\$29,500.00	\$0.00	\$19,680.00	\$0.00
46	60429	300	12470/7200 - 4160/2400	0	\$13,916.00	\$0.00	N/B	N/B	\$14,342.00	\$0.00
47	60430	1000	12470/7200 - 2400D	0	\$19,177.00	\$0.00	N/B	N/B	\$19,161.00	\$0.00
48	60431	75	13.8D-208/120	0	\$8,832.00	\$0.00	\$9,868.00	\$0.00	\$6,858.00	\$0.00
49	60432	150		0	\$9,629.00	\$0.00	\$10,756.00	\$0.00	\$7,845.00	\$0.00
50	60433	300		0	\$11,230.00	\$0.00	\$12,687.00	\$0.00	\$9,583.00	\$0.00
51	60434	500		0	\$14,396.00	\$0.00	\$16,462.00	\$0.00	\$11,869.00	\$0.00
52	60435	1000		0	\$23,209.00	\$0.00	\$27,856.00	\$0.00	\$20,451.00	\$0.00
53	60436	75	13.8D-480/277	0	\$8,813.00	\$0.00	\$9,887.00	\$0.00	\$6,850.00	\$0.00
54	60437	150		0	\$9,516.00	\$0.00	\$10,718.00	\$0.00	\$7,484.00	\$0.00
55	60438	300		1	\$10,845.00	\$10,845.00	\$12,500.00	\$12,500.00	\$9,157.00	\$9,157.00
56	60439	500		1	\$12,950.00	\$12,950.00	\$15,156.00	\$15,156.00	\$10,762.00	\$10,762.00
57	60440	1000		1	\$19,808.00	\$19,808.00	\$23,112.00	\$23,112.00	\$17,565.00	\$17,565.00
58	60441	1500		1	\$25,947.00	\$25,947.00	\$29,218.00	\$29,218.00	\$21,536.00	\$21,536.00
59	60442	2000		0	\$30,915.00	\$0.00	\$35,143.00	\$0.00	\$26,055.00	\$0.00
60	60443	2500		0	\$36,454.00	\$0.00	\$46,087.00	\$0.00	\$31,574.00	\$0.00
				199						
			Pre-Evaluated Total			\$2,537,398.00		\$2,860,336.00		\$1,953,692.00
			% Diff from Low Bid			566%		650%		413%
			Cover Credit (max 3%)			0.0%		0.0%		3.0%
			Performance Credit (max 3%)			2.00%		2.00%		2.00%
			Prompt Payment Discount			0%		0%		0%
			Total Credits			2.0%		2.0%		5.0%
			Evaluated Total			\$2,486,650.04		\$2,803,129.28		\$1,856,007.40
			Final Bid Order			3		5		1
				Mineral Oil Unit Pricing		\$2,204,969.00		\$2,477,248.00		\$1,674,223.00
				Natural Ester Units Pricing		\$332,429.00		\$383,088.00		\$279,469.00
				Mineral Oil Unit Pricing - Credit Applied		\$2,160,869.62		\$2,427,703.04		\$1,590,511.85
				Natural Ester Units Pricing - Credit Applied		\$325,780.42		\$375,426.24		\$265,495.55
			Meet Technical Provisions			Yes		No		Yes
			Lead Time			11 - 13 weeks		24 weeks		8 - 10 weeks
			Mfg QC Policy			Yes		Yes		Yes
			Factory Product Brochure & Drawings			No Drawings		Yes		Yes
			References			Yes		Yes		Yes
			Prime Contractor's Pre-Work Form			Yes		Yes		Yes
			SBE Certified			Yes?		No		No
			Acknowledge Addendum #1 & #2			Yes		Yes		Yes