

Specification Number	PL17-0281F					
Specification Number	IMPROVING JOB ACCESS AND READINESS.....					
Evaluation Category	Scoring Elements Requested in RFP	Evaluation Questions	Total Points	The Athena Group	BDS	MB Diversity
Organization's Experience and History	<p>1. Describe the experience your Organization has had within the last three years in providing similar consulting services in areas with similar demographics.</p> <p>2. Describe ways you plan to engage residents, stakeholders, service providers, and other institutions to conduct an assessment of needs and develop final recommendations.</p> <p>3. Describe how you ensure client satisfaction, which in this case will be the City, and the process that will be used to resolve performance issues.</p>	<p>Did they include all items requested in the RFP?</p> <p>Why is this firm Qualified?</p> <p>Do they have experience in similar projects?</p> <p>What distinguishes them from other bidders?</p> <p>How do their qualifications and experience compare to the other bidders?</p>	40	31	35	17
Key Personnel	<p>1. Provide the names, if possible, roles, qualifications summaries, and structure of your proposed team. Indicate whether the proposed staff is a subcontractor or an employee of your Organization.</p> <p>2. Describe your Organization's commitment to maintaining continuity of the assigned key personnel.</p> <p>3. Please provide resumes of key personnel associated with this project.</p>	<p>Did they include all items requested in the RFP?</p> <p>What distinguishes them from other bidders?</p> <p>How do their qualifications and experience compare to the other bidders?</p>	100	81	89	40
Capacity and Project Organization	<p>1. A detailed project plan, as well as the Organization's capability and commitment to fully complete the work.</p> <p>2. Include information that communicates how the Organization would fulfill the requirements of a contract resulting from this RFP. Include a brief statement of the Organization understanding of the project's Scope of Work and approaches you would use to fulfill the Scope of Work.</p>	<p>Did they include all items requested in the RFP?</p> <p>Do they demonstrate a strong understanding of the scope? Does their plan respond to the scope? In your professional opinion, is their plan achievable?</p> <p>What distinguishes them from other bidders?</p>	100	93	84	50
Value Added Features	<p>1. Submit a specific description or list of exceptional, value-add features or capabilities beneficial to the City that you propose to bring to your performance of the project.</p>	<p>Will the value added features enhance their analysis and improve access to communities this RFP intends to serve? Will the value added feature enhance the final report?</p>	60	48	48	26
Cost	<p>1. Please provide the proposer's total proposed cost for the services required in this RFP based upon your company business cost models. Total cost must include all travel, lodging and meal expenses</p>	<p>How do their costs compare to the other bidders?</p>	80	52	67	78
Sustainability		<p>Do their sustainability efforts align with the City's goals?</p>	20	20	20	20
			400	325	343	231

## RFP Scoring Summary

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Vendor Ranking	Vendor Name
1	BDS
2	Athena
3	MB Diversity